# **Summary of Consolidated Financial Results** For the First Quarter of Fiscal Year Ending March 31, 2012 [Japan GAAP]

Company: Hibiya Engineering, Ltd.

Stock exchange listing: Tokyo Stock Exchange (First Section)

Stock code: 1982

URL: http://hibiya-eng.co.jp/

Representative Director: Haruki Nomura, President

Contact: Hiroshi Abe, Manager of Finance Division

Tel: 03-6803-5960

Earnings presentation:

Date of filing of quarterly securities report: August 12, 2011 (tentative) Date of commencement of dividend payment:

Supplementary explanatory documents:

No

No (Yen in millions, rounded down, figures in parentheses indicate negative amounts or percentages)

## 1. Financial results for the first quarter of the fiscal year ending March 2012 (April 1, 2011 – June 30, 2011)

(1) Result of operations (Consolidated, year-to-date) (Percentage figures represent year on year changes)

|                               | Net sa      | les    | Operating ir | ncome | Ordinary inc | ome | Net inco    | me    |
|-------------------------------|-------------|--------|--------------|-------|--------------|-----|-------------|-------|
|                               | Million yen | %      | Million yen  | %     | Million yen  | %   | Million yen | %     |
| First quarter ended June 2011 | 10,529      | (1.8)  | (408)        | -     | (171)        | -   | (88)        | -     |
| First quarter ended June 2010 | 10,727      | (16.4) | 318          | -     | 607          | -   | 352         | 176.1 |

Note: Comprehensive income: First quarter of FY3/2012: -72 million yen (-%), First quarter of FY3/2011: -288 million yen (-%)

|                               | Net income per share | Net income per share fully diluted |
|-------------------------------|----------------------|------------------------------------|
|                               | Yen                  | Yen                                |
| First quarter ended June 2011 | (2.76)               | -                                  |
| First quarter ended June 2010 | 10.77                | 10.75                              |

(2) Financial Position (Consolidated)

|                      | Total assets | Net assets  | Equity ratio |
|----------------------|--------------|-------------|--------------|
|                      | Million yen  | Million yen | %            |
| As of June 30, 2011  | 69,302       | 52,257      | 73.2         |
| As of March 31, 2011 | 76,764       | 53,187      | 67.3         |

Notes: Shareholders' equity

As of June 30, 2011: 50,719 million yen As of March 31, 2011 51,652 million yen

2. Dividends

|                               | Dividend per share |   |     |       |       |  |  |  |  |
|-------------------------------|--------------------|---|-----|-------|-------|--|--|--|--|
|                               | End of 1Q          | End of 1Q End of 2Q End of 3Q End of FY Full year |     |       |       |  |  |  |  |
|                               | Yen                | Yen   | Yen | Yen   | Yen   |  |  |  |  |
| Fiscal year ended March 2011  | -                  | 7.50  | -   | 24.00 | 31.50 |  |  |  |  |
| Fiscal year ending March 2012 | -                  |   |     |       |       |  |  |  |  |
| Fiscal year ending March 2012 |                    |   |     |       |       |  |  |  |  |
| (estimate)                    |                    | 15.00   | -   | 15.00 | 30.00 |  |  |  |  |

Note: Change in the estimation of dividend from the latest announcement: No

## 3. Forecast for the fiscal year ending March 2012 (Consolidated, April 1, 2011 to March 31, 2012)

(Percentage figures represent year on year changes)

|            | Net sa      | lles | Operating   | income | Ordinary i  | ncome  | Net inc     | ome    | Net income<br>per share |
|------------|-------------|------|-------------|--------|-------------|--------|-------------|--------|-------------------------|
|            | Million yen | %    | Million yen | %      | Million yen | %      | Million yen | %      | Yen                     |
| First Half | -           | -    | -           | -      | -           | -      | -           | -      | -                       |
| Full year  | 64,000      | 9.8  | 2,500       | (2.0)  | 3,800       | (10.9) | 2,400       | (20.4) | 74.79                   |

Note: 1. Change in the forecast from the latest announcement: No

2. Since the Company utilizes full year basis operating management, the first half figures are not presented.

#### Others

- (1) Changes in significant subsidiaries (Changes in specific subsidiaries accompanied by changes in the scope of consolidation): No
- (2) Use of of accounting methods specifically for the preparation of the quarterly consolidated financial statements: No
- (3) Changes in accounting principles and estimates, and retrospective restatement (a) Changes due to revision of accounting standards: No
  - (b) Changes other than in (a): No
  - (c) Changes in accounting estimates: No
  - (d) Retrospective restatement: No

### (4) Number of shares outstanding (common stock)

| (a) | <ul> <li>Shares outstanding (including treasury stock)</li> </ul> |                 |                             |            |  |  |  |
|-----|---|-----------------|-----------------------------|------------|--|--|--|
|     | As of June 30, 2011:  | 34,000,309      | As of March 31, 2011:       | 34,000,309 |  |  |  |
| (b) | Treasury stock  |                 |                             |            |  |  |  |
|     | As of June 30, 2011:  | 2,000,517       | As of March 31, 2011:       | 1,912,241  |  |  |  |
| (c) | Average number of shares (quarterly c                             | onsolidated cun | nulative period)            |            |  |  |  |
|     | Period ended June 30, 2011:                                       | 32,066,730      | Period ended June 30, 2010: | 32,735,402 |  |  |  |
|     |   |                 |                             |            |  |  |  |

\*Description of quarterly review procedure implementation status

It is under the quarterly review procedure process based upon the Financial Instruments and Exchange Act at the time of disclosure of this report.

# Forward-looking statements, important Notes, etc.

These materials contain forward-looking statements that are based on information available to management as of the date of this report. Actual results may be materially different from these forecasts for a number of reasons.

This is an English translation of the captioned report. This translation is prepared and provided for the purpose of the reader's convenience. All readers are recommended to refer to the original version in Japanese of the report for complete information.

# Index for Supplementary Information

| 1. | Resu | Its of Operations   | 2 |
|----|------|---|---|
|    | (1)  | Overview on consolidated business performance   | 2 |
|    | (2)  | Overview of financial condition   | 2 |
|    | (3)  | Forecast for fiscal year ending in March 2012   | 2 |
| 2. | Quar | erly Consolidated Financial Statements  | 3 |
|    | (1)  | Quarterly consolidated balance sheet  | 3 |
|    | (2)  | Quarterly consolidated statements of income and consolidated statements of comprehensive income | 5 |
|    |      | Quarterly consolidated statements of income   | 5 |
|    |      | Quarterly consolidated statements of comprehensive income                                       | 6 |
|    | (3)  | Notes to ongoing concern assumptions  | 7 |
|    | (4)  | Notes on significant change in shareholders' equity:  | 7 |
|    |      |   |   |

## 1. Results of Operations

(1) Overview on consolidated business performance

In the first quarter of the current fiscal year, the Japanese economy started to recover from the impact of the Great East Japan Earthquake as the restoration of supply chains and other activities led to upturns in manufacturing and exports. However, uncertainty about the economic outlook is increasing because of worries about the electricity shortage, the yen's strength and other problems.

In the construction industry, although there were signs of an improvement in some categories of private-sector demand, the operating environment remained challenging because of the consistently low level of public-works expenditures.

In this environment, the Hibiya Engineering Group conducted aggressive business activities while concentrating on the goal of increasing the number of customers while maintaining profitability. The result was orders received of 10,751 million yen.

Sales totaled 10,529 million yen, down 1.8% from the first quarter of the previous fiscal year.

Despite continuous measures to reduce costs and other activities, there was an operating loss of 408 million yen, 727 million yen less than operating income one year earlier, and an ordinary loss of 171 million yen, 778 million yen less than ordinary income one year earlier. The first quarter net loss of 88 million yen was 441 million yen less than net income one year earlier.

(2) Overview of financial condition

#### Assets

Total assets were 69,302 million yen at the end of the first quarter, 7,462 million yen less than at the end of the previous fiscal year. Current assets decreased 8,387 million yen to 35,238 million yen and noncurrent assets increased 925 million yen to 34,063 million yen compared with the end of the previous fiscal year. Major changes in current assets were a 4,488 million yen increase in short-term investment securities and an 11,617 million yen decrease in notes receivable, accounts receivable from completed construction contracts and other.

#### Liabilities

Liabilities at the end of the first quarter were 17,044 million yen, 6,532 million yen less than at the end of the previous fiscal year. Major changes in liabilities were a 281 million yen increase in advances received on uncompleted construction contracts and decreases of 4,747 million yen in notes payable, accounts payable for construction contracts and other and 1,391 million yen in income taxes payable.

#### Net assets

Net assets were 52,257 million yen mainly because of an 864 million yen decrease in retained earnings from the end of the previous fiscal year.

(3) Forecast for fiscal year ending in March 2012

There are no revisions to the consolidated forecast that was announced on May 13, 2011.

# Quarterly Consolidated Financial Statements (1) Quarterly consolidated balance sheet

|  | Finant waar and ad March 2014                          | (million yen   |
|--|--|--|
|  | Fiscal year ended March 2011<br>(As of March 31, 2011) | First quarter ended June 2011<br>(As of June 30, 2011) |
| ASSETS   |  |  |
| Current assets   |  |  |
| Cash and deposits  | 13,282   | 11,629   |
| Notes receivable, accounts receivable from                 |  |  |
| completed construction contracts and other                 | 24,668   | 13,050   |
| Short-term investment securities                           | 3,134  | 7,622  |
| Costs on uncompleted construction contracts                | 4.040  | 4.000  |
| and other  | 1,212  | 1,329  |
| Others   | 1,386  | 1,648  |
| Allowance for doubtful receivables                         | (56)   | (41)   |
| Total current assets                                       | 43,626   | 35,238   |
| Noncurrent assets  |  |  |
| Property, plant and equipment                              | 591  | 568  |
| Intangible assets  | 631  | 586  |
| Investments and other assets                               |  |  |
| Investment securities                                      | 24,173   | 25,192   |
| Others   | 7,823  | 7,804  |
| Allowance for doubtful accounts                            | (83)   | (88)   |
| Total investments and other assets                         | 31,914   | 32,908   |
| Total noncurrent assets                                    | 33,138   | 34,063   |
| Total assets   | 76,764   | 69,302   |
| IABILITIES   |  |  |
| Current liabilities  |  |  |
| Notes payable, accounts payable for                        |  |  |
| construction contracts and other                           | 17,566   | 12,818   |
| Short-term loans payable                                   | 780  | 780  |
| Income taxes payable                                       | 1,411  | 20   |
| Advances received on uncompleted<br>construction contracts | 206  | 488  |
| Provision for bonuses                                      | 1,112  | 346  |
| Provision for warranties for completed                     | 1,112  | 5-0  |
| construction   | 38   | 38   |
| Provision for loss on construction contracts               | 789  | 808  |
| Others   | 1,078  | 1,188  |
| Total current liabilities                                  | 22,984   | 16,489   |
| Noncurrent liabilities                                     |  |  |
| Provision for retirement benefits                          | 446  | 405  |
| Provision for directors' retirement benefits               | 33   | 29   |
| Others   | 112  | 119  |
| Total noncurrent liabilities                               | 592  | 555  |
| Total liabilities  | 23,577   | 17,044   |
|  | 23,377   | 17,044   |

|   | Fiscal year ended March 2011<br>(As of March 31, 2011) | First quarter ended June 2011<br>(As of June 30, 2011) |
|---|--|--|
| NET ASSETS  |  |  |
| Shareholder's equity  |  |  |
| Paid-in capital   | 5,753  | 5,753  |
| Capital surplus   | 5,931  | 5,931  |
| Retained earnings   | 40,232   | 39,368   |
| Treasury stock  | (1,358)  | (1,425)  |
| Total shareholder's equity  | 50,559   | 49,627   |
| Valuation and translation adjustments<br>Valuation differences on available-for-sales<br>securities | 1,092  | 1,091  |
| Total valuation and translation adjustments   | 1,092  | 1,091  |
| Subscription rights to shares   | 56   | 48   |
| Minority interests  | 1,478  | 1,489  |
| Total net assets  | 53,187   | 52,257   |
| Total liabilities and net assets  | 76,764   | 69,302   |

#### Quarterly consolidated statements of income and consolidated statements of comprehensive income (2) Quarterly consolidated statements of income For the first guarter (April 1, 2011 – June 30, 2011)

(million yen)

10,529 9,342 1,187 1,595 (408)

28

64

135

16

243

3

3

6

7

7

19 0

20

21

(125)

(104)

(78)

(88)

9

(183)

(171)

|  | 00,2011)   | (million yer   |
|--|--|--|
|  | First quarter ended June 2010<br>(April 1, 2010 – June 30, 2010) | First quarter ended June 2011<br>(April 1, 2011 – June 30, 2011) |
| Net sales                                    | 10,727   | 10,529   |
| Cost of sales                                | 8,761  | 9,342  |
| Gross profit                                 | 1,966  | 1,187  |
| Selling, general and administrative expenses | 1,647  | 1,595  |
| Operating income (loss)                      | 318  | (408)  |
| Non-operating income                         |  |  |

Interest income 34 Dividend income 76 Equity in earnings of affiliates 125 Others 58 Total non-operating income 295 Non-operating expenses Interest expense 3 Others 3 Total non-operating expenses 6 Ordinary income (loss) 607 Extraordinary income Gain on sales of investment securities -Reversal of allowance for doubtful accounts 10 Total extraordinary income 10 Extraordinary losses Loss on valuation of investment securities 38 Loss on valuation of golf club membership -Loss on adjustment for changes of accounting standard for asset retirement obligations 12 Total extraordinary losses 51 Income (loss) before income taxes 567 Income, inhabitants and enterprise taxes 21 190 Income tax adjustment 211

Total taxes 356 Income (loss) before minority interests Minority interests in income (loss) 3 Net income (loss) 352

# Quarterly consolidated statements of comprehensive income For the first quarter (April 1, 2011 – June 30, 2011)

|  | First quarter ended June 2010<br>(April 1, 2010 – June 30, 2010) | First quarter ended June 2011<br>(April 1, 2011 – June 30, 2011) |
|--|--|--|
| Income (loss) before minority interests      | 356  | (78)   |
| Other comprehensive income                   |  |  |
| Valuation difference on available-for-sale   |  |  |
| securities                                   | (570)  | 21   |
| Share of other comprehensive income of       |  |  |
| associates accounted for using equity method | (74)   | (14)   |
| Total other comprehensive income             | (644)  | 6  |
| Comprehensive income                         | (288)  | (72)   |
| Comprehensive income attributable to         |  |  |
| Comprehensive income attributable to owners  |  |  |
| of the parent                                | (268)  | (89)   |
| Comprehensive income attributable to         |  |  |
| minority interests                           | (19)   | 17   |

- (3) Notes to ongoing concern assumptions No
- (4) Notes on significant change in shareholders' equity: No