



**Hibiya Engineering, Ltd.**

(Stock code: 1982)

# **Earnings Presentation for the First Quarter of the Fiscal Year Ending March 31, 2026**

**August 6, 2025**

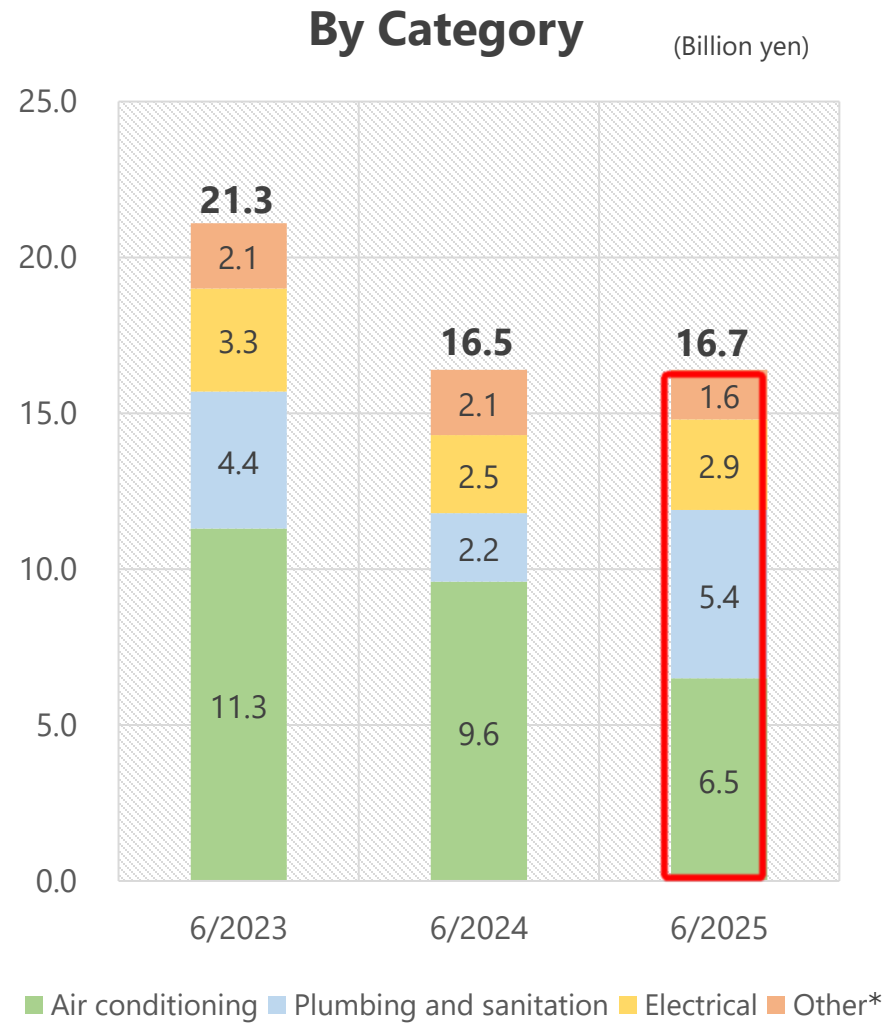
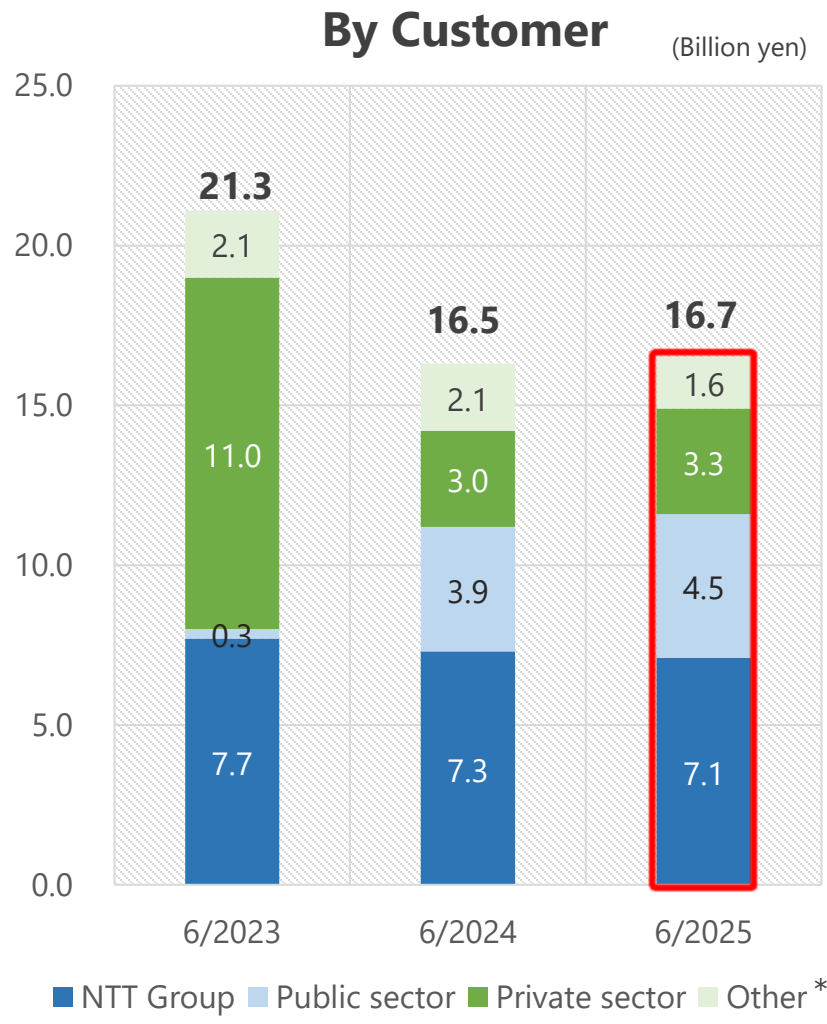
# Financial Highlights (Consolidated)

- We received orders strategically based on the level of projects carried over from FYE3/25, as well as the construction period and structure.
- Net sales increased YoY due to steady progress of projects carried over from FYE3/25.
- Besides an increase in net sales, profit margin increased due to improvements in projected profit at the time of receiving orders and efficiency of works, resulting in an YoY increase in profit.

						(Billion yen)		
	6/2023	6/2024	6/2025	YoY change	YoY change (%)	3/2024 Result (full year)	3/2025 Result (full year)	3/2026 Forecast (full year) <small>Announced on May 13, 2025</small>
<b>Orders received</b>	21.3	16.5	<b>16.7</b>	<b>+0.1</b>	<b>+0.6%</b>	105.5	93.6	<b>95.5</b>
<b>Net sales</b>	16.1	17.5	<b>19.0</b>	<b>+1.5</b>	<b>+8.8%</b>	83.7	89.7	<b>93.5</b>
<b>Gross profit</b>	2.3	2.9	<b>3.6</b>	<b>+0.6</b>	<b>+23.2%</b>	14.9	17.2	<b>17.6</b>
<b>Gross profit margin</b>	14.4%	17.0%	<b>19.2%</b>	<b>+2.2%</b>	—	17.8%	19.2%	<b>18.9%</b>
<b>Operating profit</b>	0.4	0.9	<b>1.6</b>	<b>+0.6</b>	<b>+66.8%</b>	5.7	7.4	<b>7.8</b>
<b>Ordinary profit</b>	0.7	1.2	<b>1.9</b>	<b>+0.6</b>	<b>+54.9%</b>	6.4	8.1	<b>8.4</b>
<b>Profit attributable to owners of parent</b>	0.5	0.8	<b>1.3</b>	<b>+0.5</b>	<b>+63.8%</b>	4.8	5.9	<b>6.0</b>

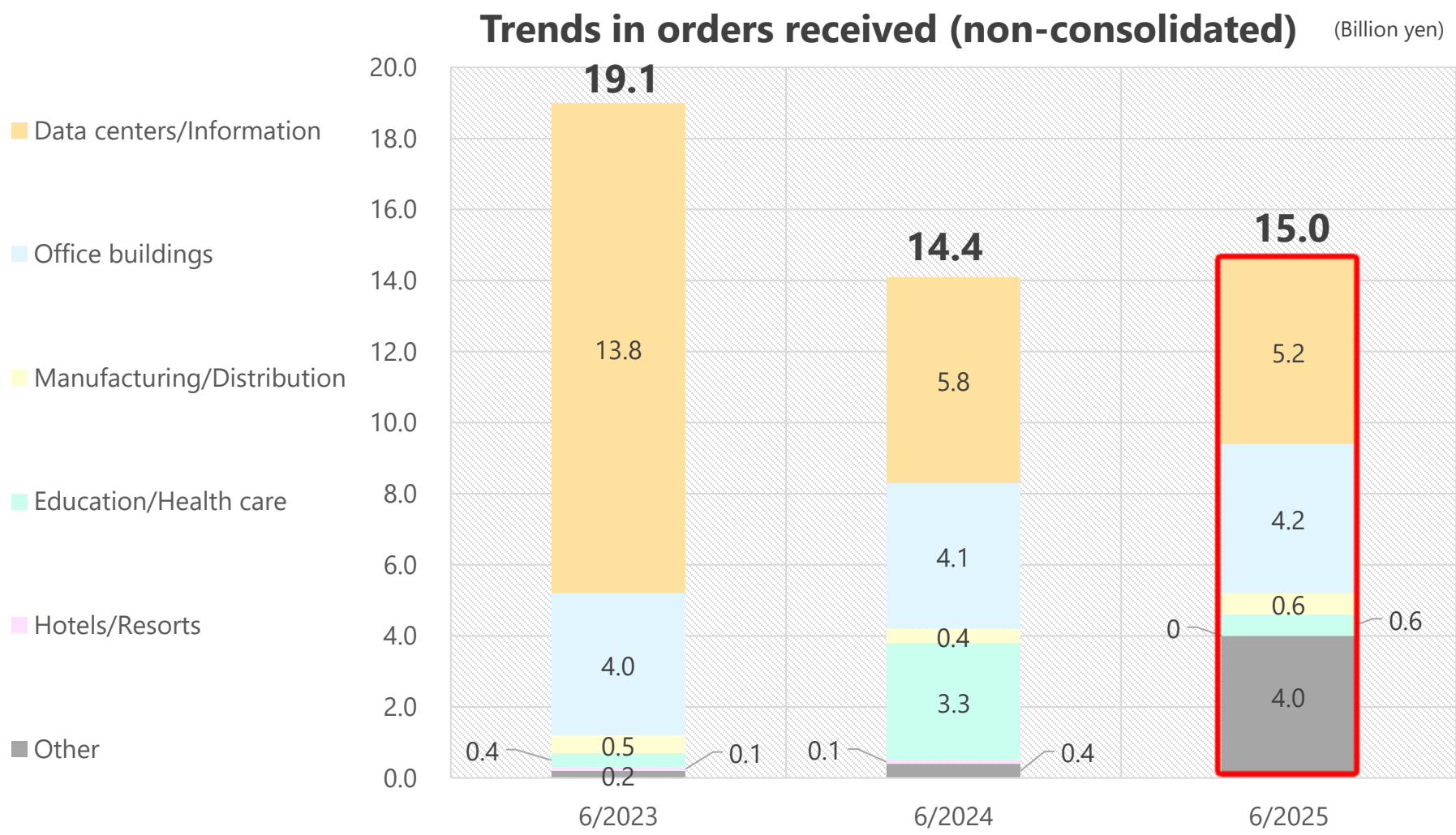
# Orders Received (1): By Customer/Category (Consolidated)

■ Order intake remained the same level YoY due to strategic efforts as in the previous year.



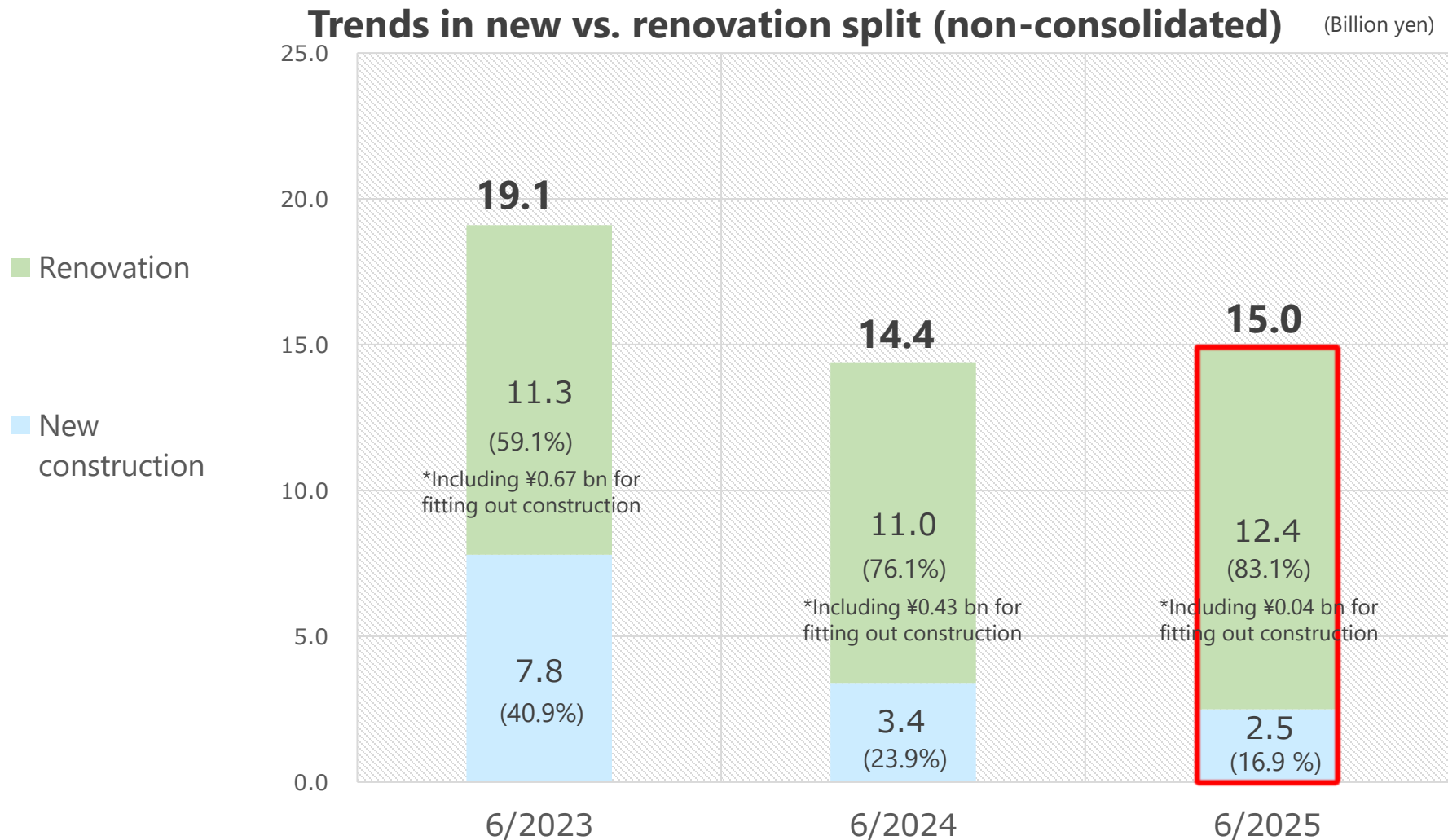
# Orders Received (2): By Facility Category (Non-consolidated)

- Data centers/Information remained the same level YoY due to strategic order intake activities.
- Education/Health care decreased due to the large-scale hospital project received in 6/2024, and Other increased due to the large-scale event hall project received.



# Orders Received (3): New vs. Renovation Split (Non-consolidated)

- Orders for renovation were solid, and orders for new construction mainly in the private sector decreased YoY due to strategic efforts.

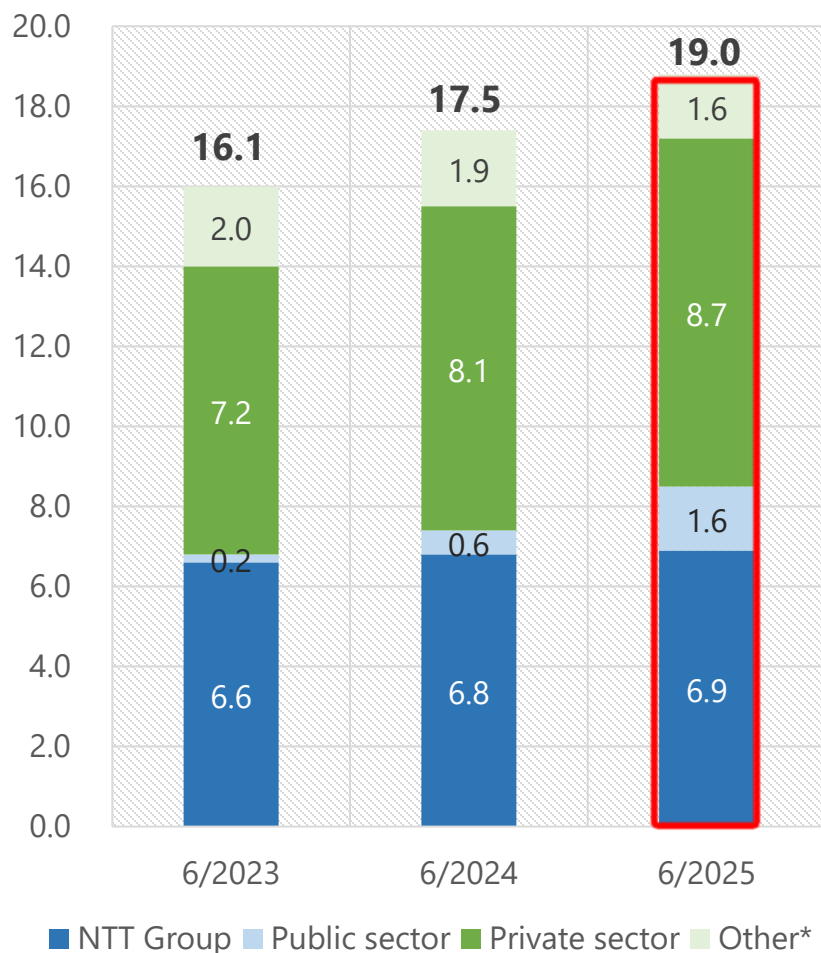


# Net Sales (1): By Customer/Category (Consolidated)

- Net sales increased in a balanced manner for each customer and category.

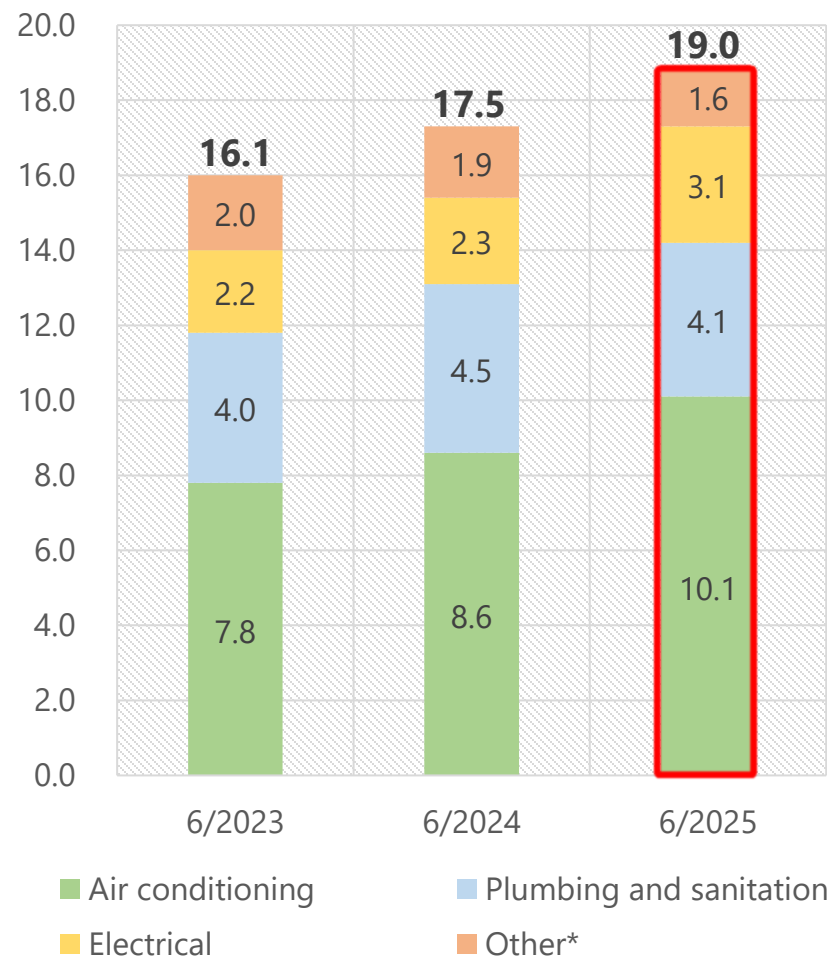
## By Customer

(Billion yen)



## By Category

(Billion yen)



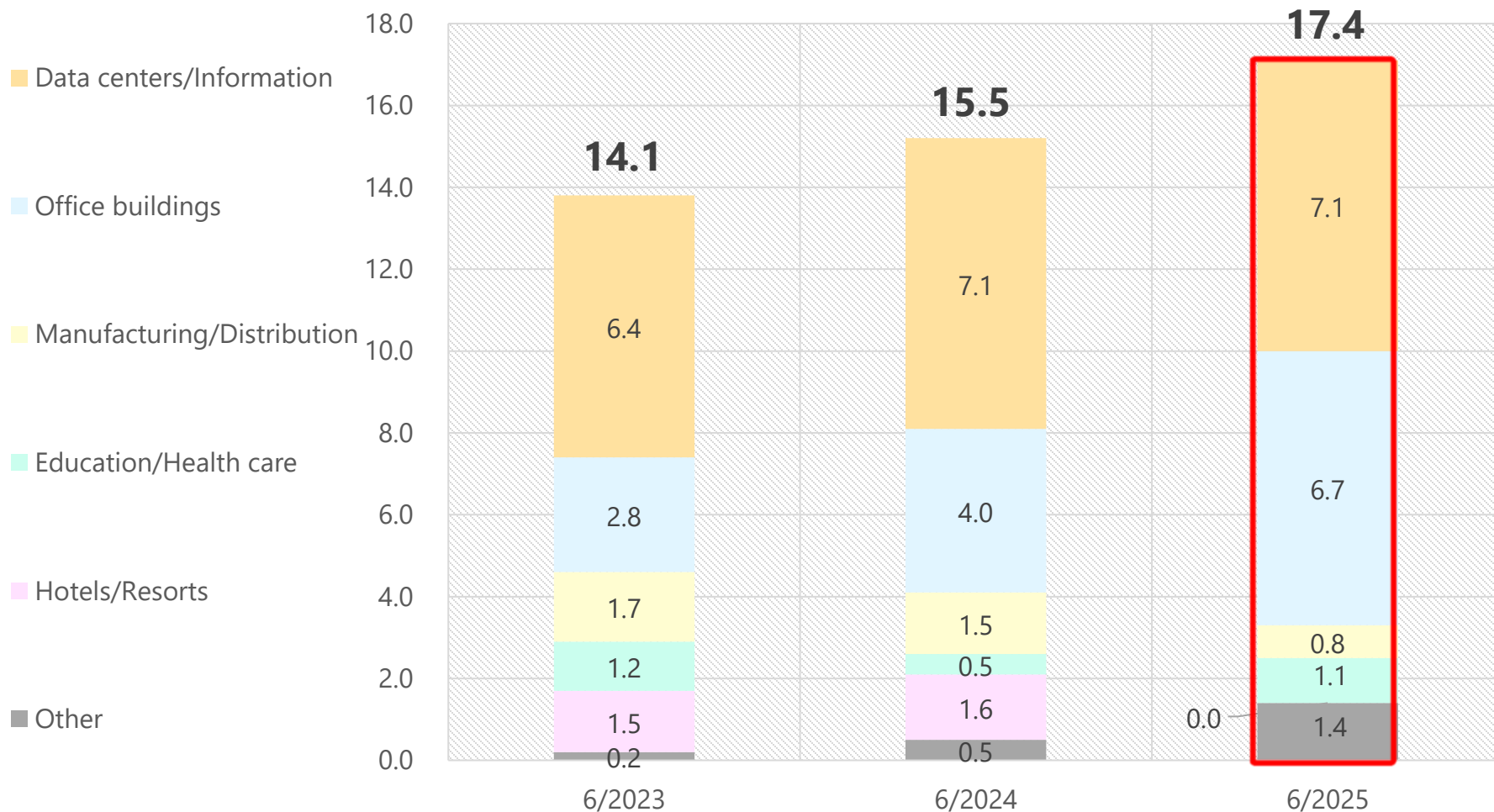
\*sales earned by consolidated subsidiaries

# Net Sales (2): By Facility Category (Non-consolidated)

- Data centers/Information remained the same level YoY.
- Office buildings recorded YoY growth due to steady progress of projects carried over from FYE3/25.
- Hospital and apartment building projects increased, leading to growth of Education/Health care and Other.

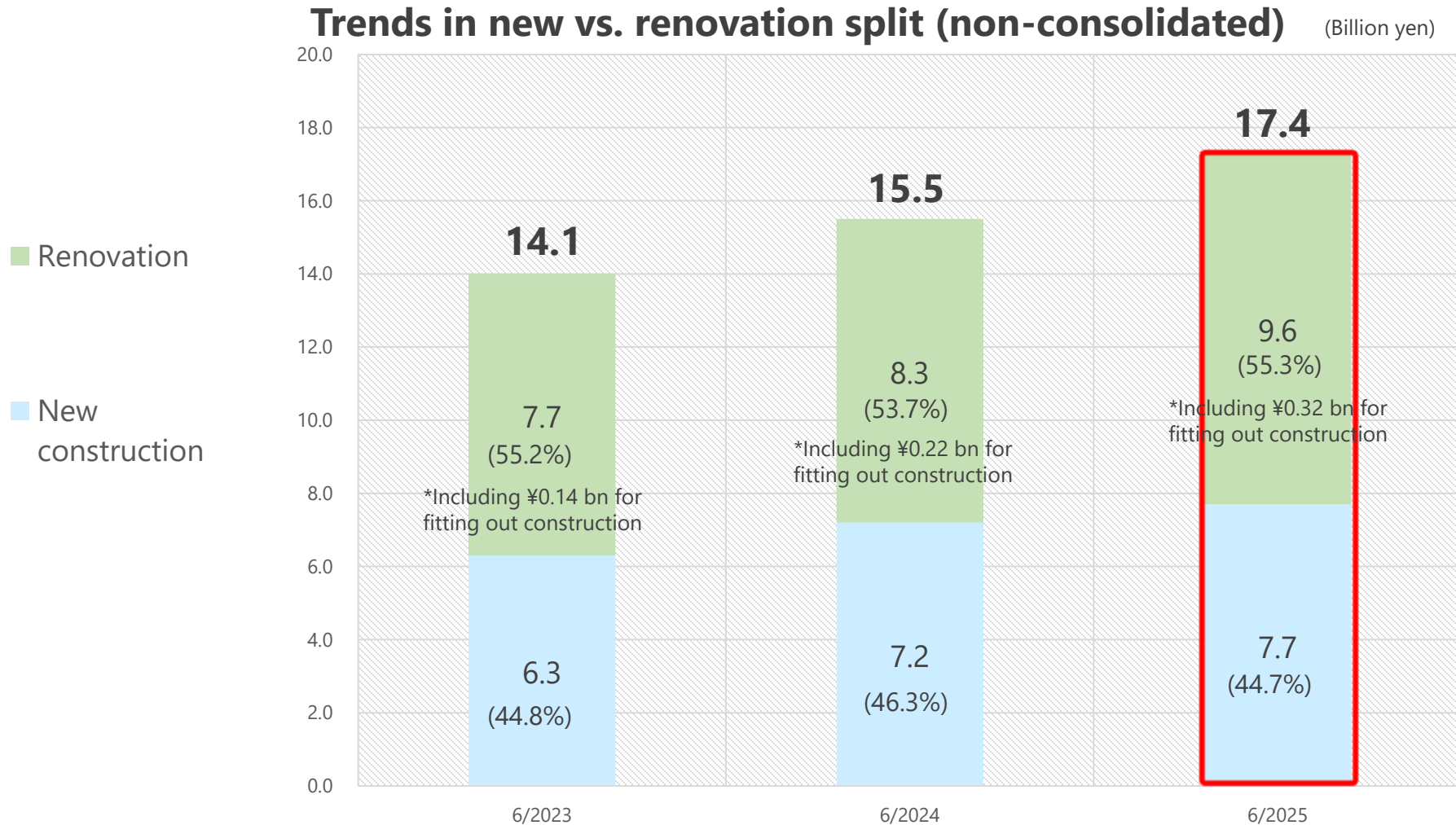
**Trends in net sales (non-consolidated)**

(Billion yen)



# Net Sales (3): New vs. Renovation Split (Non-consolidated)

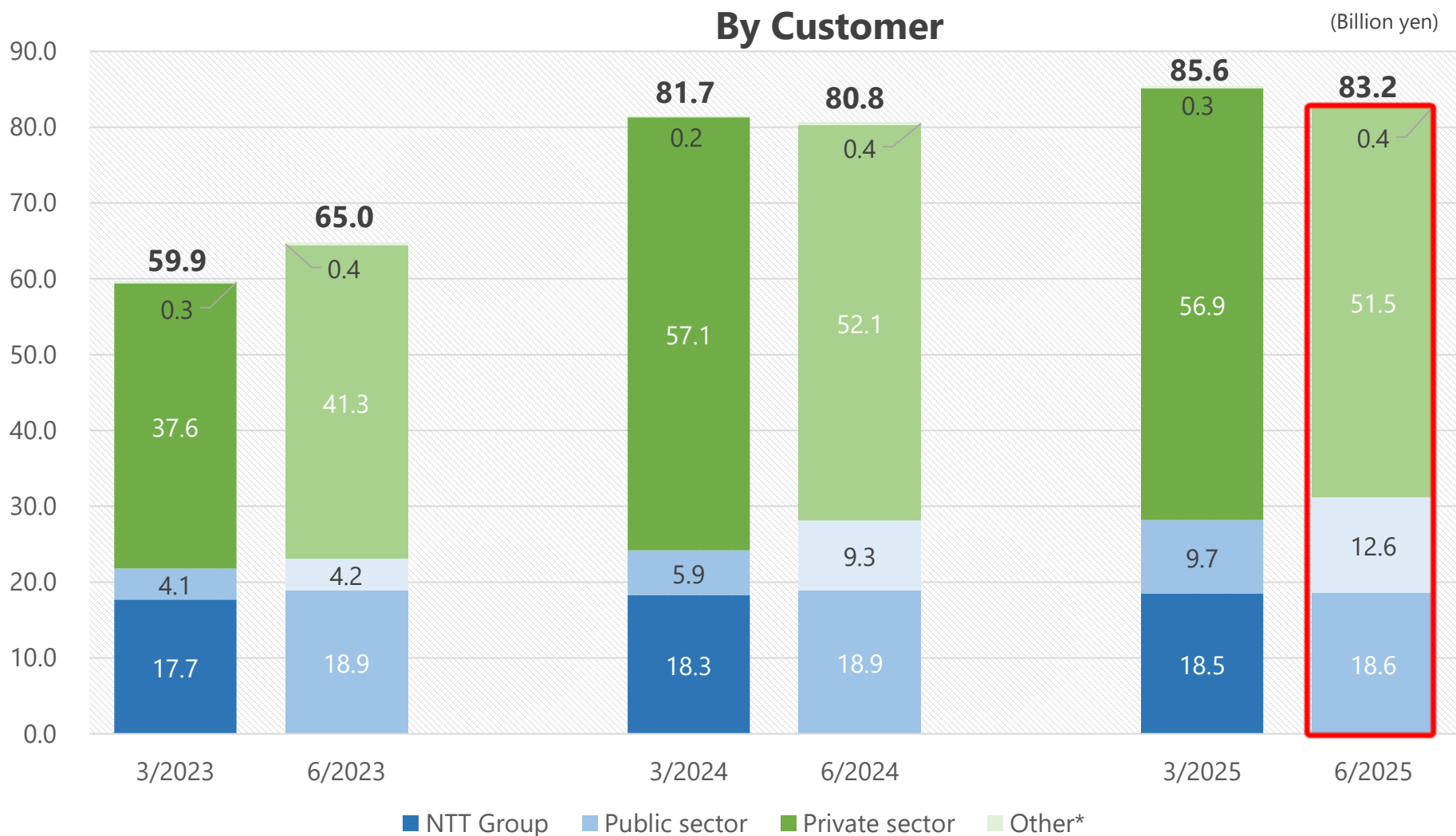
- Renovation progressed steadily, and fitting out construction of data centers also increased.
- New construction projects also increased due to steady progress of projects carried out from FYE3/25.





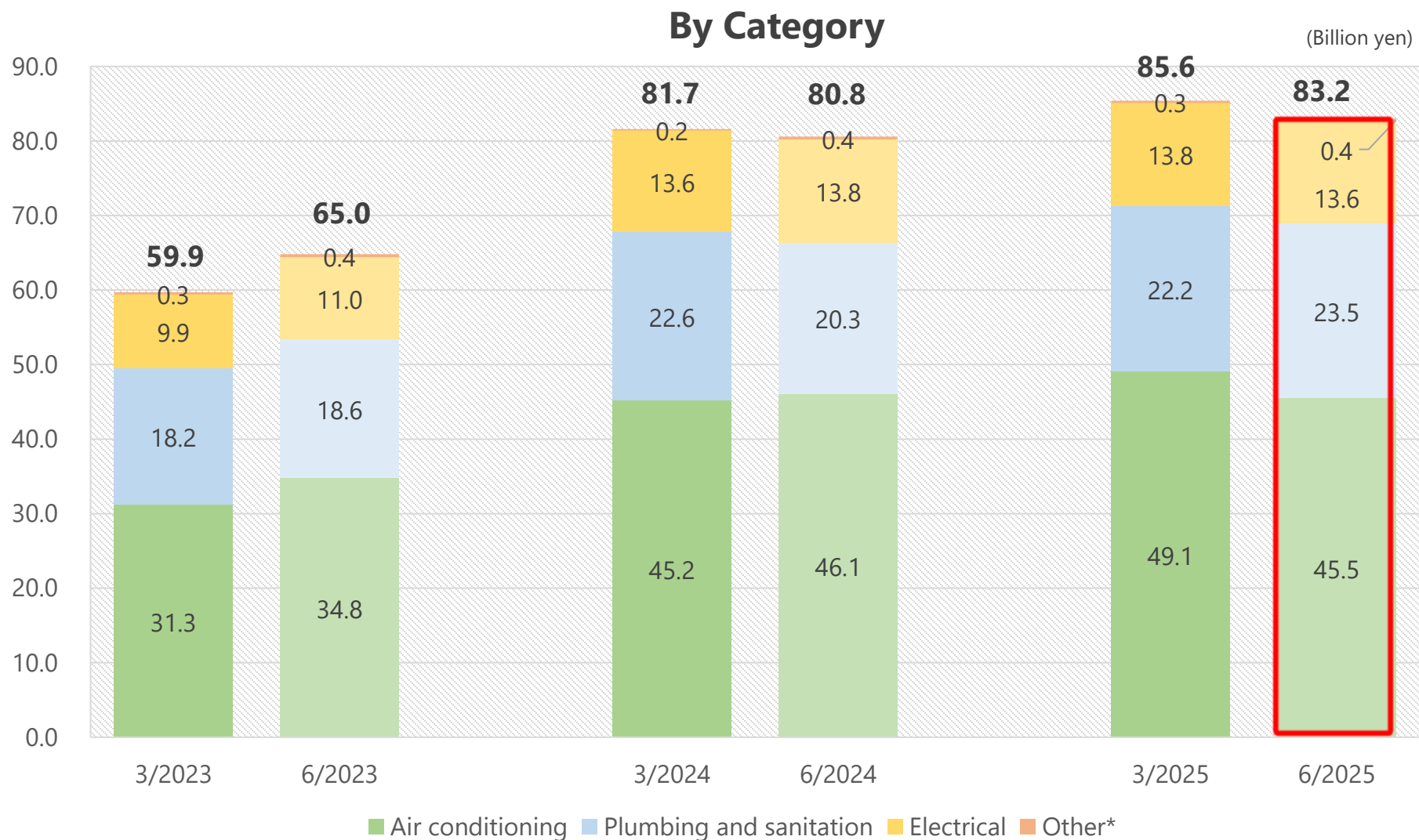
# Projects Carried Over by Customer (Consolidated)

■ Projects carried over remained at a high level as in FYE3/25.



\*Projects carried over by consolidated subsidiaries 8

# Projects Carried Over by Category (Consolidated)

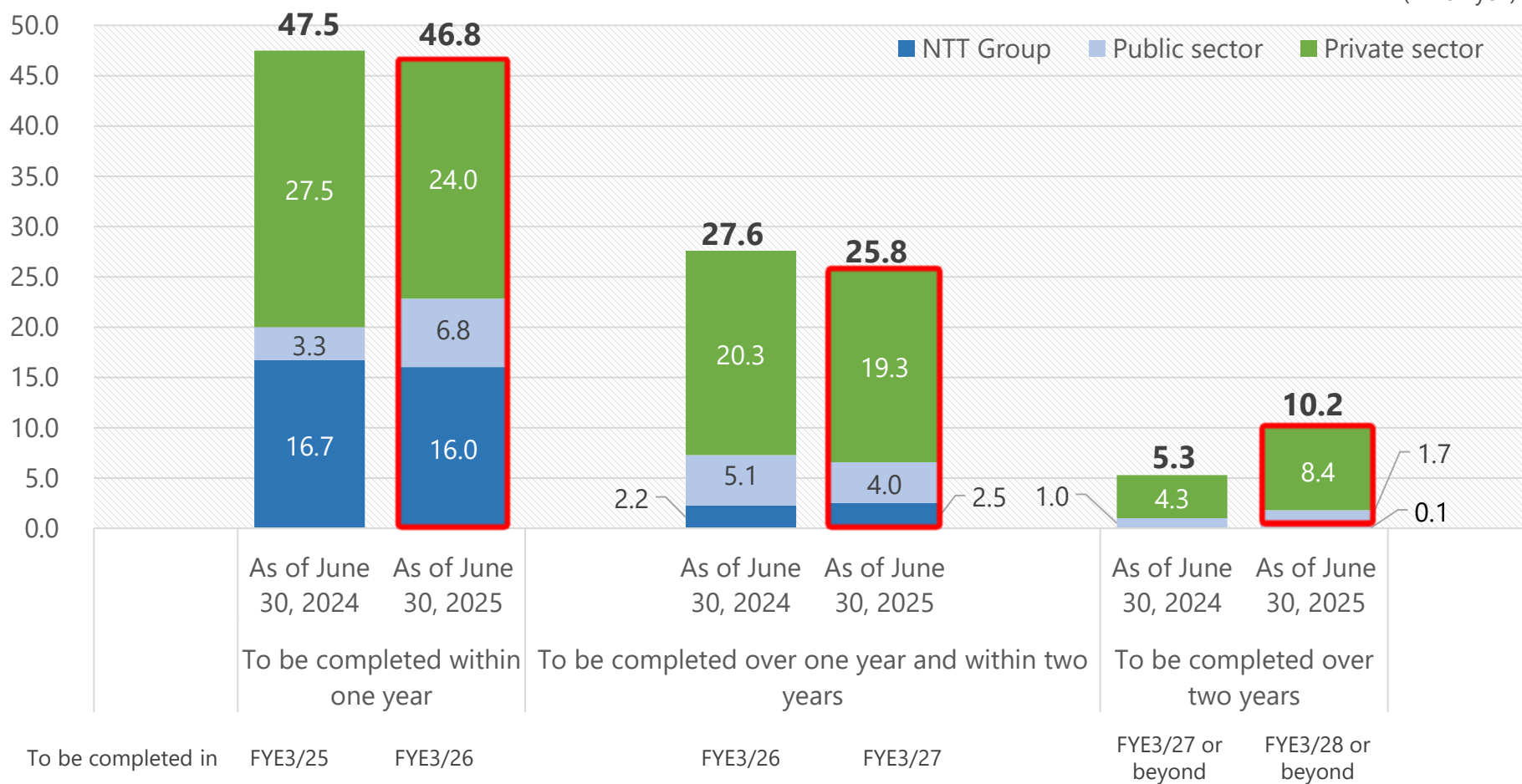


# Projects Carried Over by Completion Period (Non-consolidated)

- Projects carried over completing within one year remained at the same high level as June 30, 2024.
- Projects with over two years to completion increased due to orders for long-duration projects received.

## By completion period (non-consolidated)

(Billion yen)



(Cautionary Statement Concerning Forward-Looking Statements)

Forward-looking statements such as forecasts of financial results stated in these materials are based on information currently available to the Company and certain assumptions that the Company judges as rational. These statements are not guarantees of future performance. Actual results may be materially different from the above forecasts for a number of reasons.

[Inquiries about these materials]

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