

Hibiya Engineering, Ltd.

(Stock code: 1982)

Earnings Presentation for Full Year FY3/26

May 13, 2026

Financial Highlights (Consolidated)



- Orders received exceeded the forecast and reached a record high, driven by ongoing strategic sales activities.
- Net sales increased steadily YoY due to progress of an ample number of projects carried over from FY3/25 and those for orders received in FY3/26.
- Profit margin expanded, driven by higher net sales, productivity improvement initiatives, and improved profitability on certain completed projects. As a result, performance exceeded the forecast, delivering a significant YoY increase in profit, and record highs across all line-item profits.

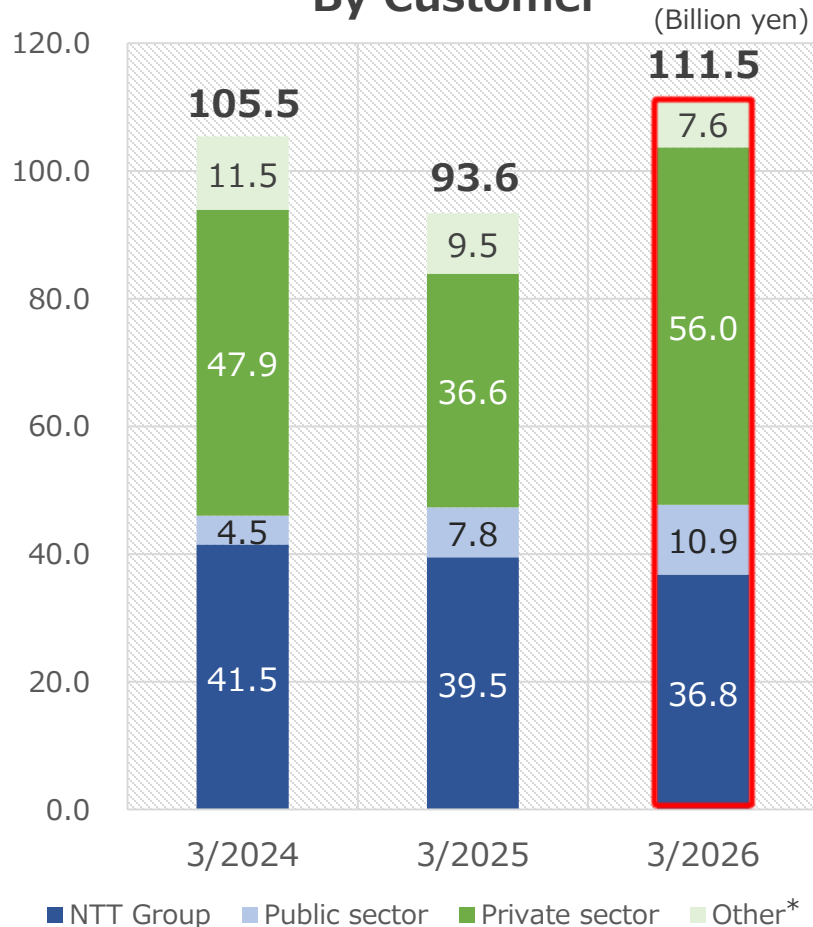
(Billion yen)

	3/2024 Results	3/2025 Results (1)	3/2026			3/2026		
			Results (2)	YoY change (2)-(1)		Initial forecast Announced on May 13, 2025	Revised forecast Announced on February 10, 2026 (3)	vs. revised forecast (2)-(3)
Orders received	105.5	93.6	111.5	+17.9	(+19.1%)	95.5	102.0	+9.5
Net sales	83.7	89.7	94.0	+4.2	(+4.8%)	93.5	94.3	-0.2
Gross profit	14.9	17.2	21.0	+3.7	(+22.0%)	17.6	19.8	+1.2
Gross profit margin	17.8%	19.2%	22.4%	+3.2%		18.9%	21.0%	+1.4%
Operating profit	5.7	7.4	10.6	+3.2	(+43.1%)	7.8	9.4	+1.2
Ordinary profit	6.4	8.1	11.4	+3.3	(+40.9%)	8.4	10.2	+1.2
Profit attributable to owners of parent	4.8	5.9	8.6	+2.7	(+47.0%)	6.0	7.3	+1.3
ROE	7.3%	8.5%	11.6%					

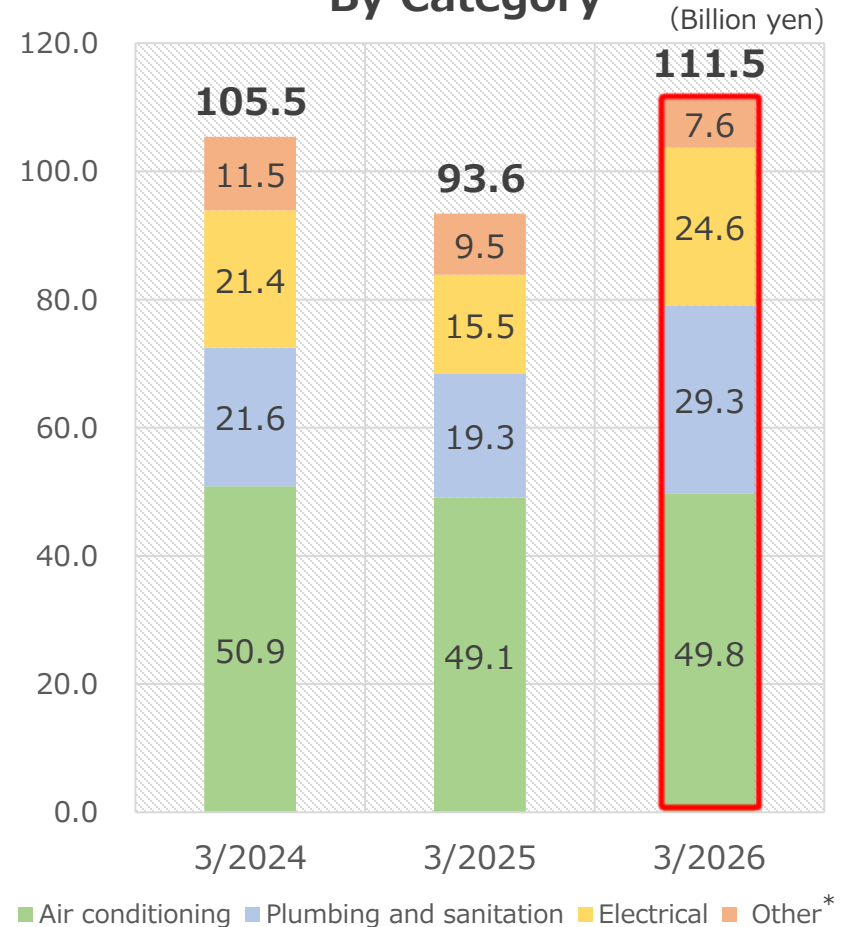
Orders Received (1): By Customer/Category (Consolidated)

- In terms of orders by customer, orders rose YoY, supported by ongoing strong orders from the public and private sectors.
- In terms of orders by category, orders rose steadily YoY, with large projects secured in a balanced manner across air conditioning, plumbing and sanitation, and electrical categories.
 - Affected by the decline in orders due to the order cancellation pertaining to past fiscal year. (Private sector, Air conditioning/Plumbing and sanitation)

By Customer



By Category

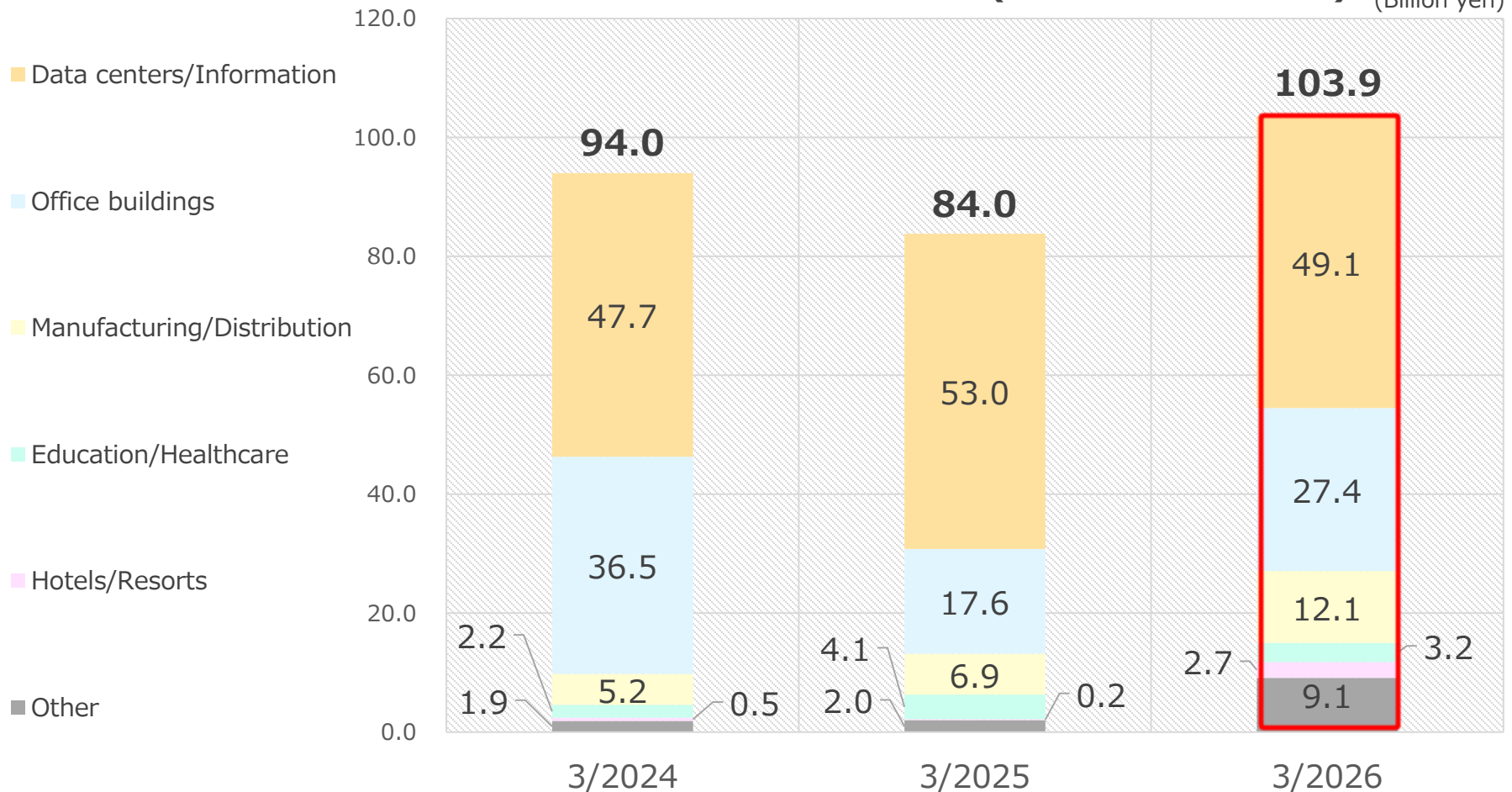


* Orders received by consolidated subsidiaries

Orders Received (2): By Facility Category (Non-consolidated)

- Data centers/Information continued to expand steadily, driven by large projects secured amid strong demand.
- Orders received increased YoY, with large projects also secured in facilities other than data centers.
 - Affected by the decline in orders due to the order cancellation pertaining to past fiscal year. (Data centers/Information)

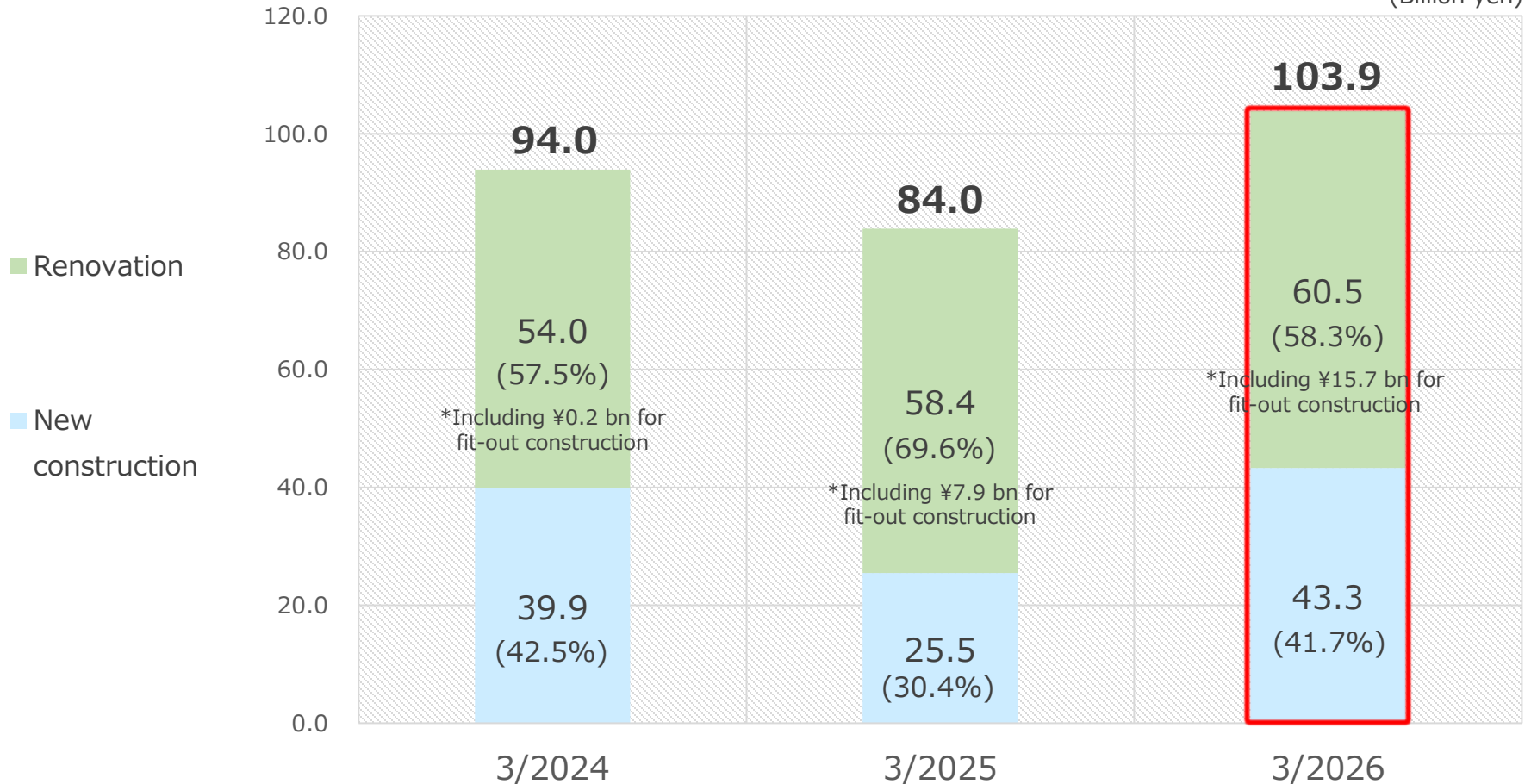
Trends in orders received (non-consolidated) (Billion yen)



Orders Received (3): New vs. Renovation Split (Non-consolidated)

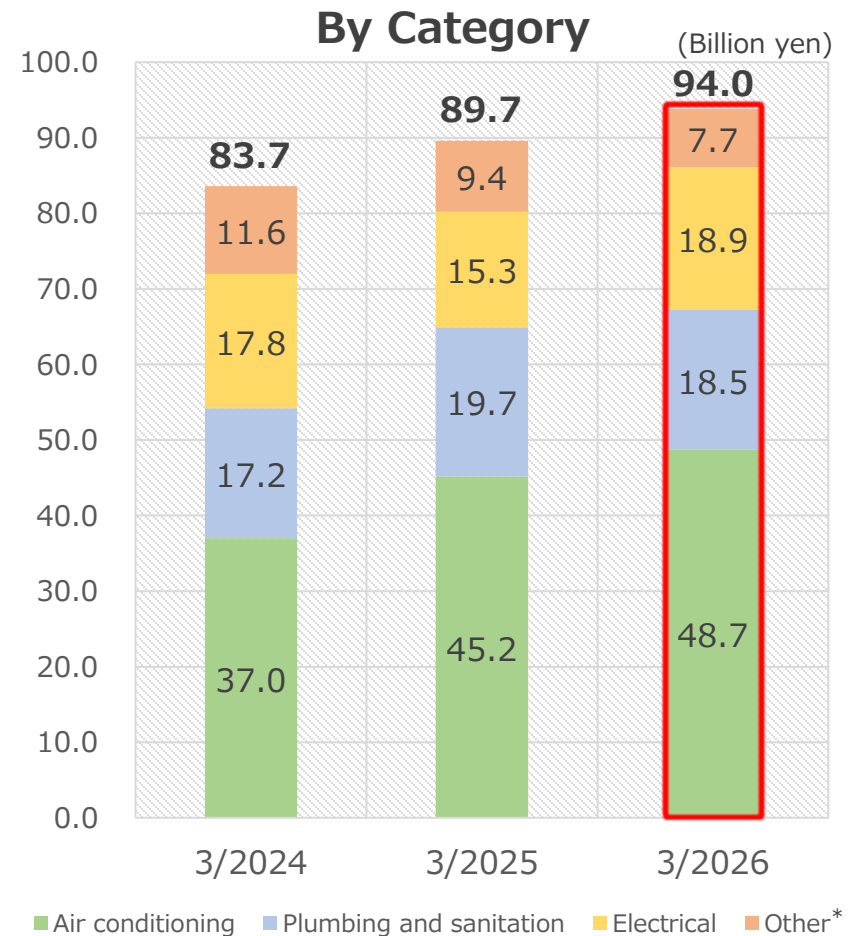
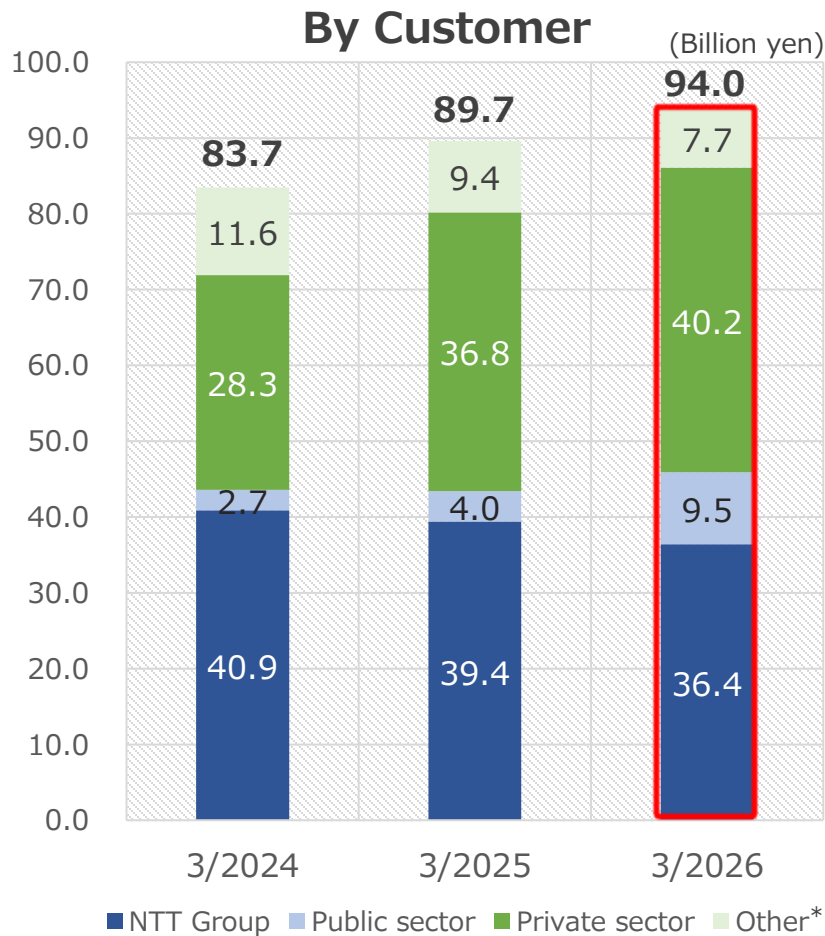
- Orders for new construction increased significantly due to a higher volume of orders for large projects from the private sector.
- As a result, the new construction ratio increased YoY.

Trends in new vs. renovation split (non-consolidated) (Billion yen)



Net Sales (1): By Customer/Category (Consolidated)

- Net sales by customers increased YoY, driven by solid progress on construction projects in the private and public sectors.
- Net sales were maintained in a balanced manner across air conditioning, plumbing and sanitation, and electrical categories.



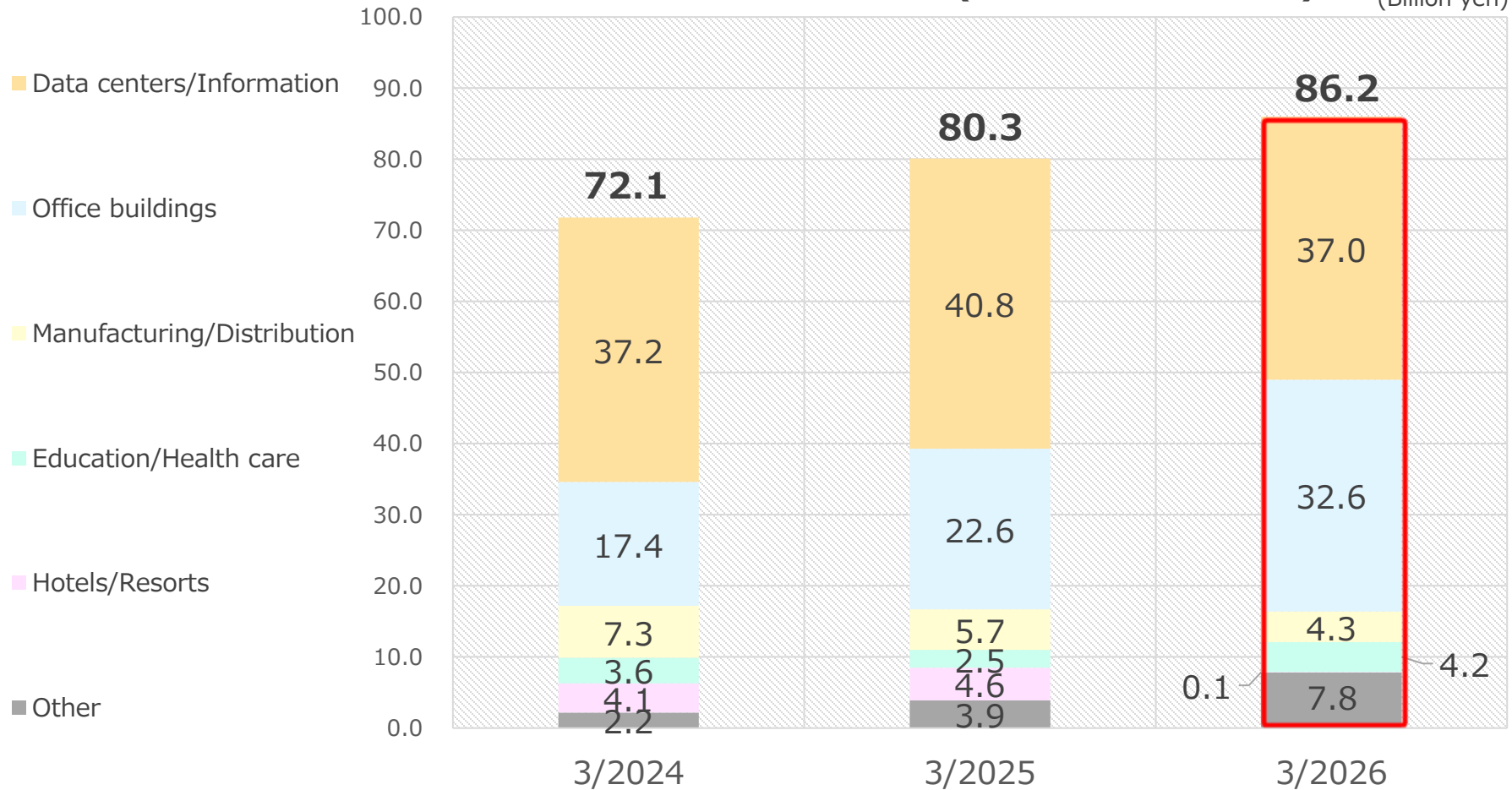
* Sales earned by consolidated subsidiaries

Net Sales (2): By Facility Category (Non-consolidated)

- Data centers/Information increased steadily and Office buildings recorded significant YoY growth.
- Other increased YoY due to construction progress on apartment buildings under large-scale redevelopment projects.

Trends in net sales (non-consolidated)

(Billion yen)

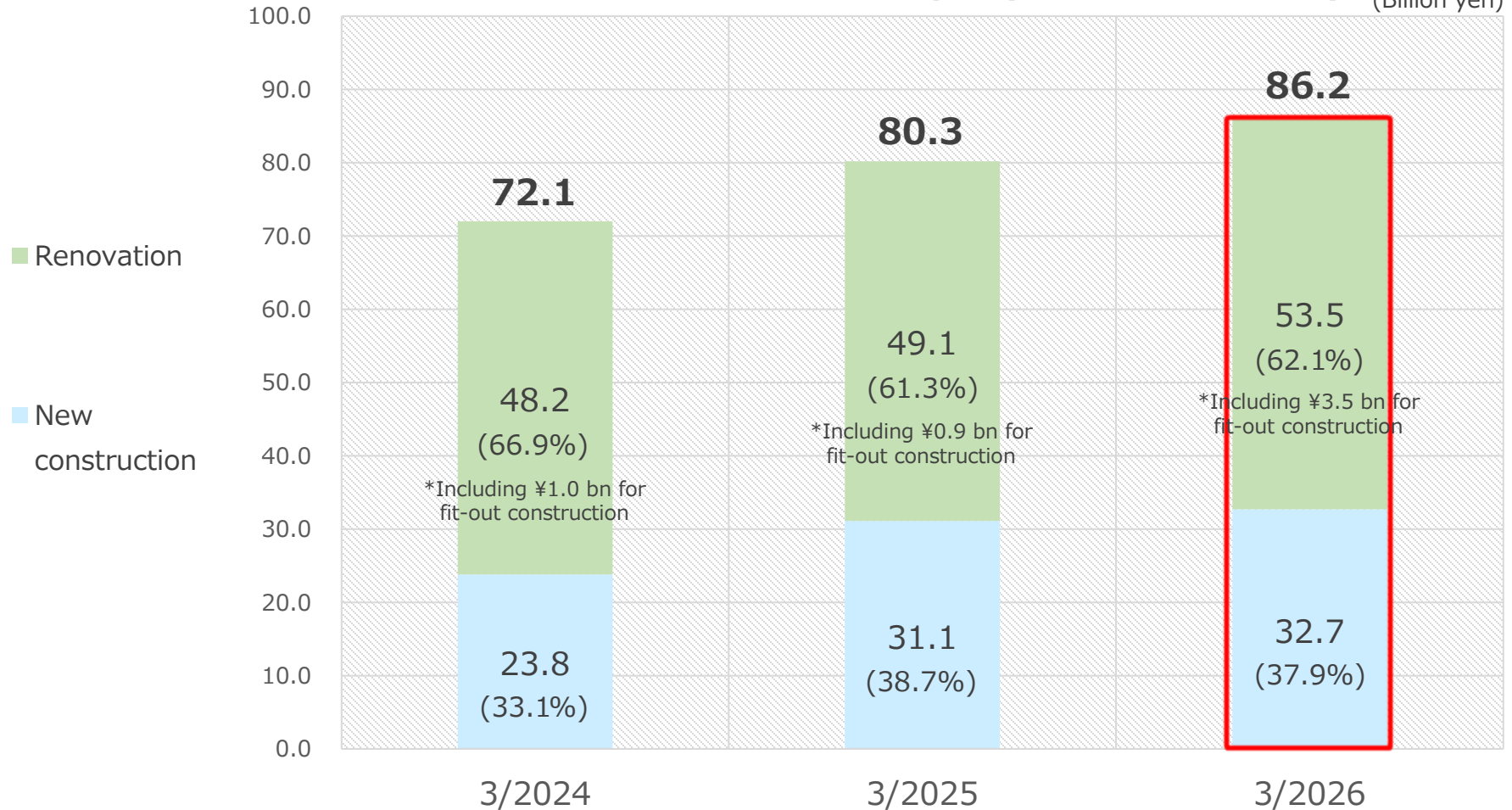


Net Sales (3): New vs. Renovation Split (Non-consolidated)

- Net sales increased at a similar rate to the same period of the previous year.

Trends in new vs. renovation split (non-consolidated)

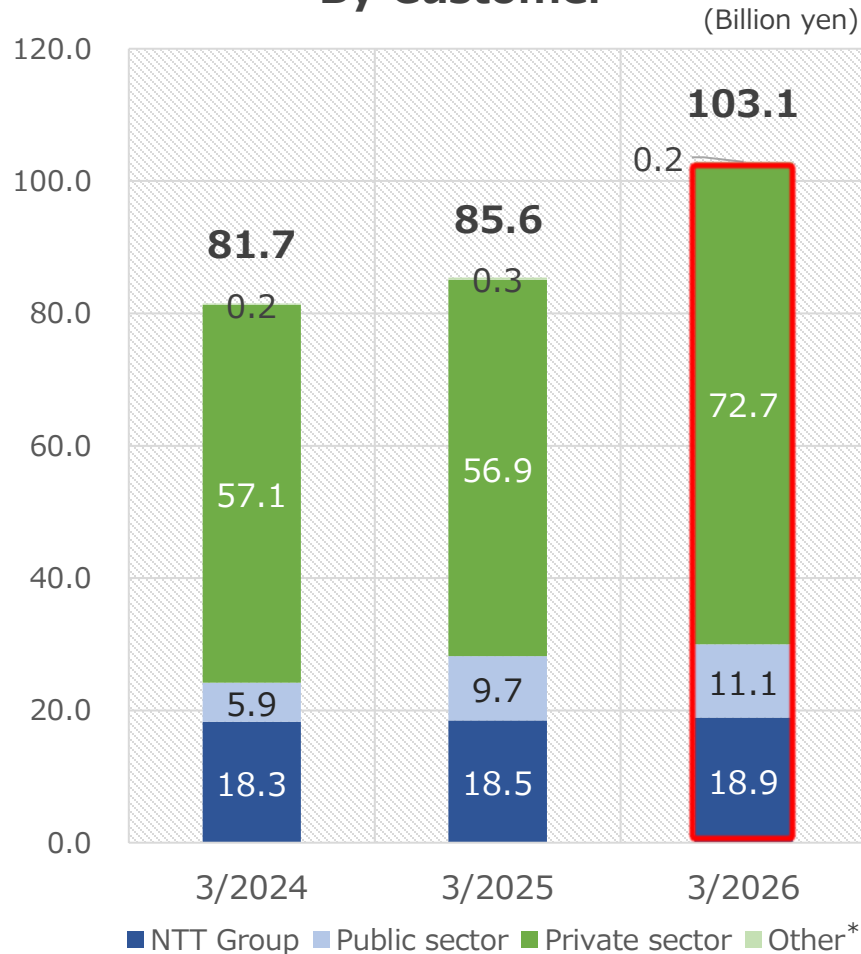
(Billion yen)



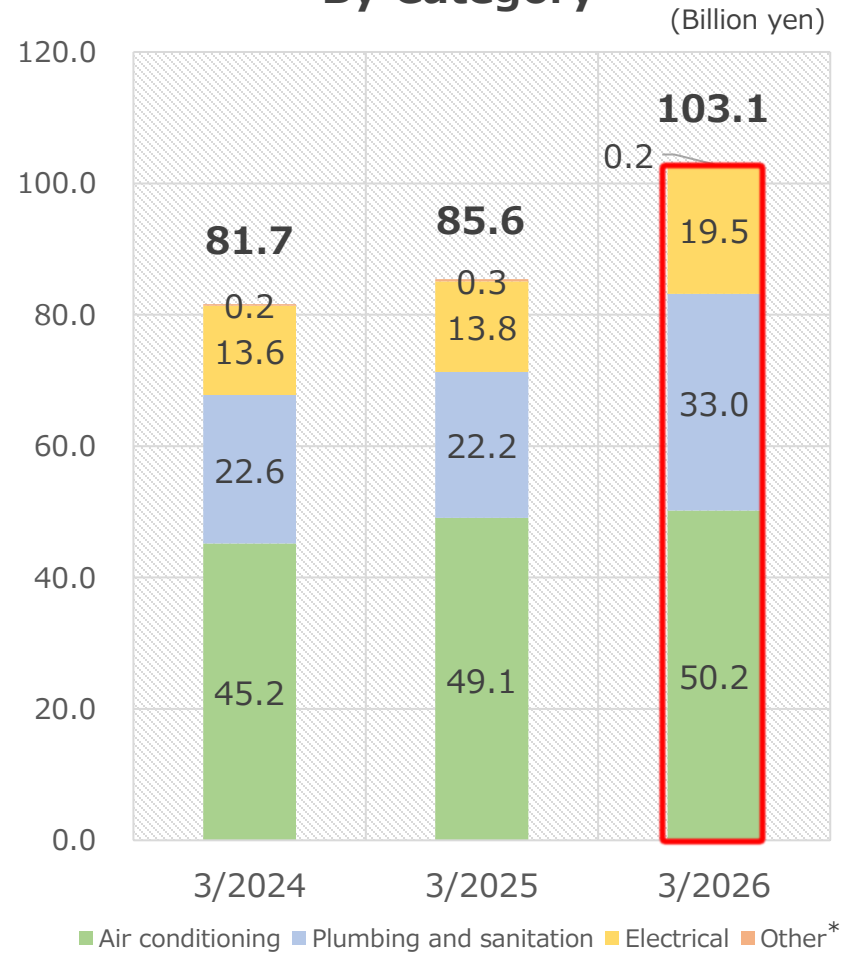
Projects Carried Over by Customer/Category (Consolidated)

- Projects carried over increased significantly, driven by solid progress in securing large projects in the private sector.

By Customer



By Category



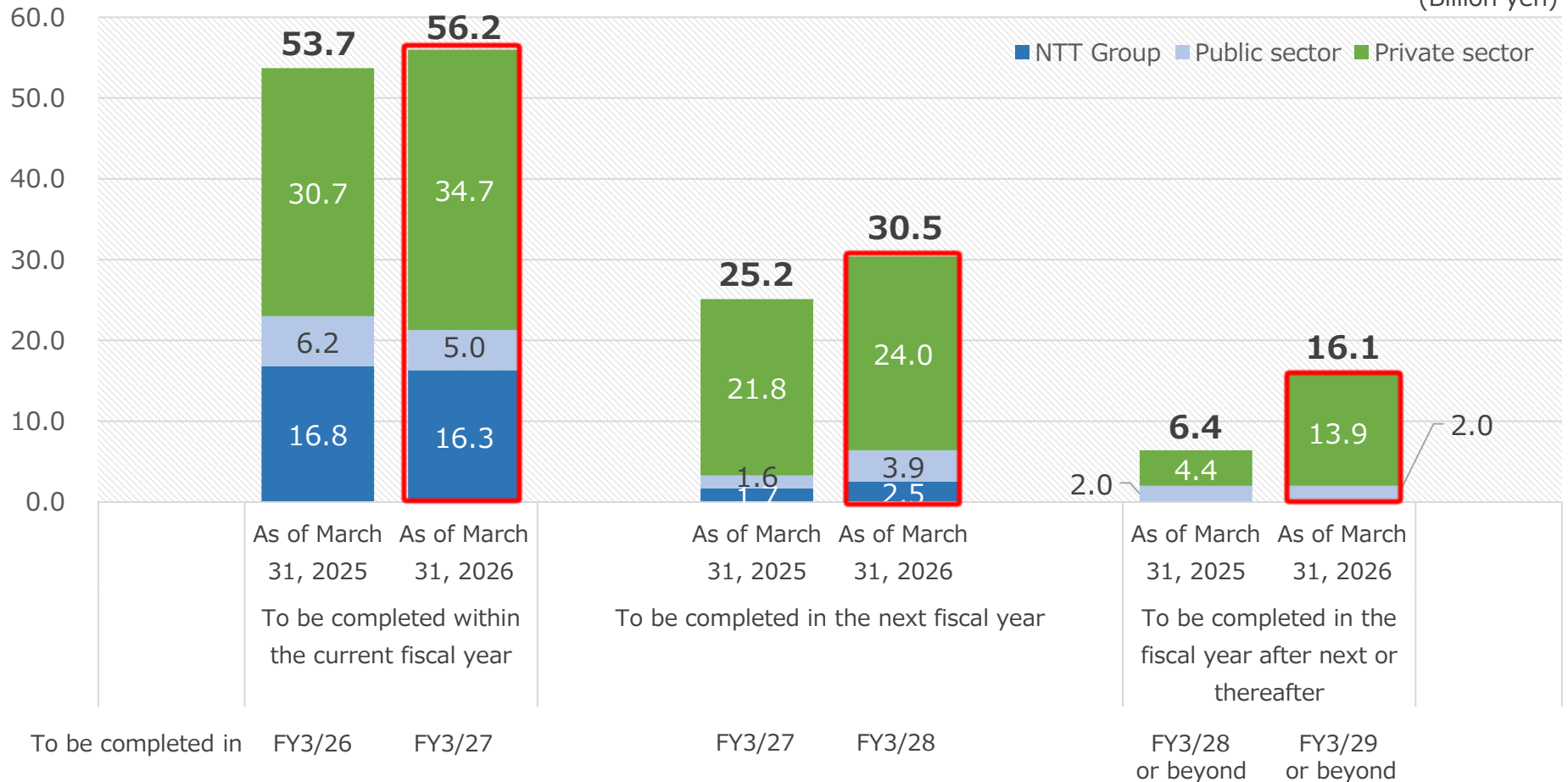
* Projects carried over by consolidated subsidiaries

Projects Carried Over by Completion Period (Non-consolidated)

- Construction projects scheduled for completion in the next fiscal year rose steadily, while longer-term projects expanded significantly YoY, driven by higher orders for large private-sector projects.

By completion period

(Billion yen)



FY3/2026 Year-End Dividend

- FY3/2026 profits significantly exceeded the initial forecast, leading to an upward revision to the financial results forecast and a dividend increase announced on February 10, 2026.
- As profit exceeded the upwardly revised forecast, the year-end dividend will be increased by ¥10, from ¥40 to **¥50 per share**.
- The FY3/2026 year-end dividend will be submitted for approval at the 61st Annual General Meeting of Shareholders scheduled for June 25, 2026.

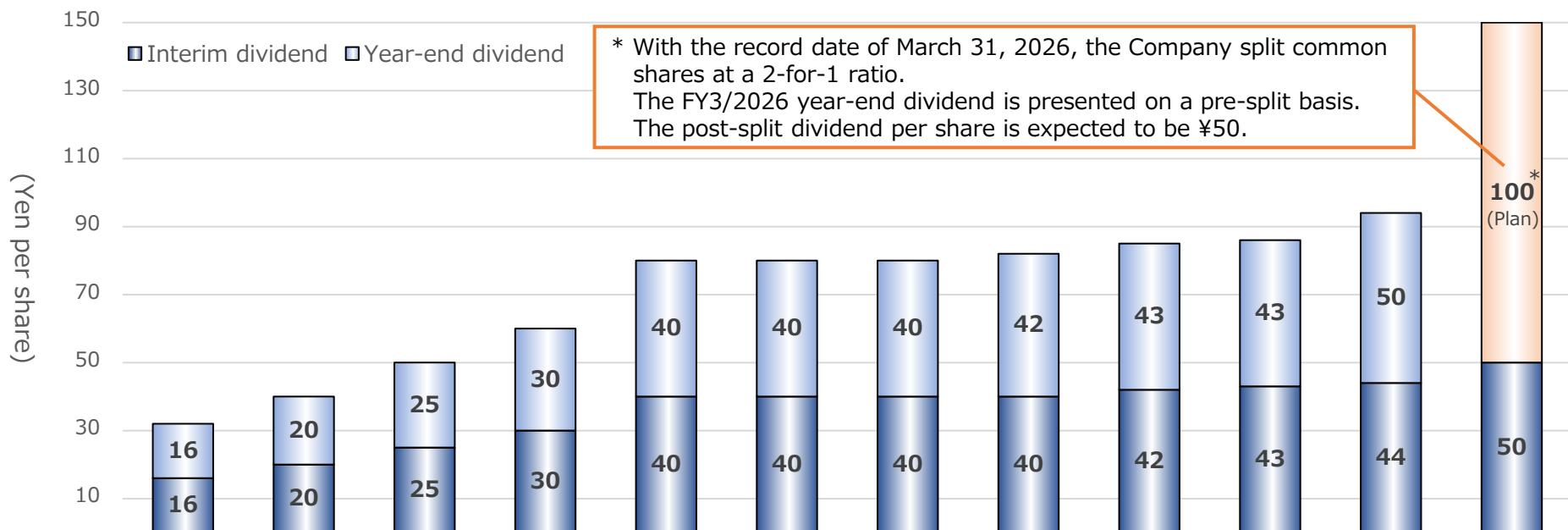
【Dividend per share】

(Yen)

	FY3/2025	FY3/2026 Plan (announced on May 13, 2026)		(Reference) Plan announced on February 10, 2026
	Results	Before stock split	After stock split	
Interim	44	50	–	–
Year-end	50	(100)*	50	(80)*
Total	94	(150)	–	–
Payout ratio	35.5%	37.4%		

* With the record date of March 31, 2026, the Company split common shares at a 2-for-1 ratio. Figures in parentheses represent twice the planned dividend per share, adjusted for the stock split.

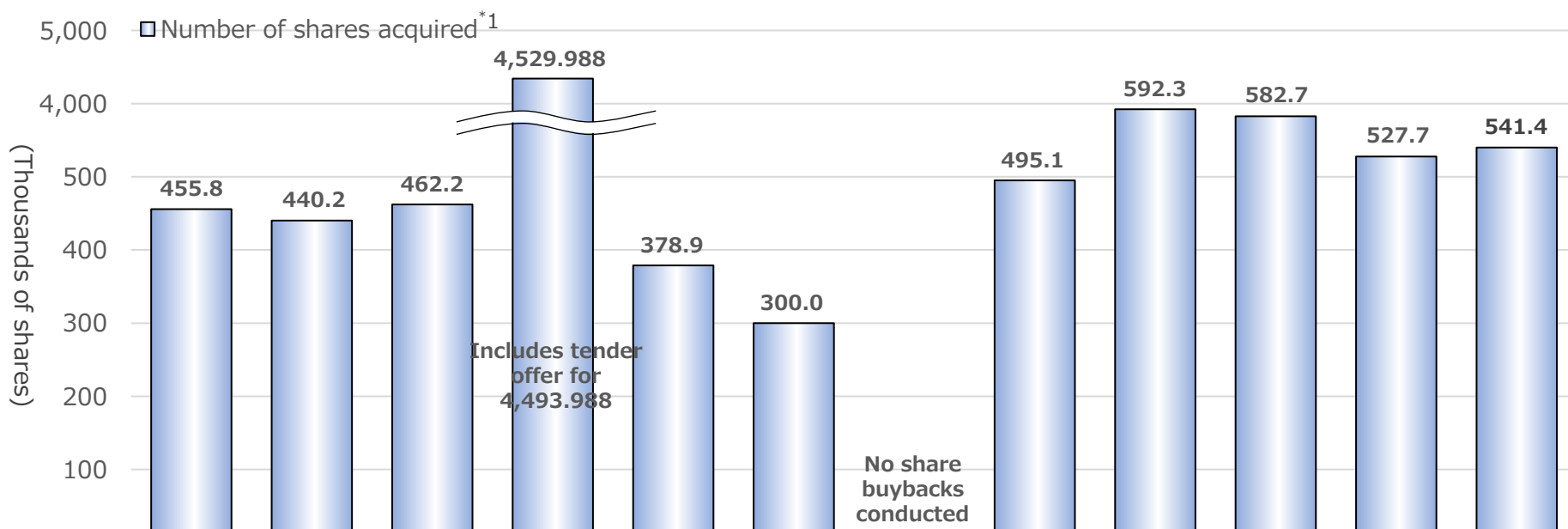
Trends in Dividends per Share (Before Stock Split)



FY	3/2015	3/2016	3/2017	3/2018	3/2019	3/2020	3/2021	3/2022	3/2023	3/2024	3/2025	3/2026
Interim	16	20	25	30	40	40	40	40	42	43	44	50
Year-end	16	20	25	30	40	40	40	42	43	43	50	100* (Plan)
Full-year	32	40	50	60	80	80	80	82	85	86	94	150* (Plan)
Payout ratio (consolidated)	36.5%	25.5%	28.0%	22.9%	71.9%	54.3%	62.1%	44.6%	42.4%	40.7%	35.5%	37.4% (Plan)
DOE	1.7%	2.1%	2.5%	2.7%	3.3%	3.3%	3.2%	3.2%	3.1%	3.0%	3.0%	4.4% (Plan)

Trends in Share Buyback (Before Stock Split)

- Regarding the share buyback as a means of capital allocation, we conduct share buybacks in a flexible and timely manner in view of investment opportunities, share price, and investment efficiency.
- In FY2025, we repurchased 541,400 shares for ¥2.09 bn.



FY	3/2015	3/2016	3/2017	3/2018	3/2019	3/2020	3/2021	3/2022	3/2023	3/2024	3/2025	3/2026
Buyback amount (bn yen)	0.72	0.70	0.75	11.09	0.70	0.56	-	0.94	1.13	1.39	1.79	2.09
Total return ratio (%)	64.3	40.7	53.0	23.2*2	98.1	70.6	62.6	66.1	66.6	70.0	65.9	61.4

*1 With the record date of March 31, 2026, the Company split common shares at a 2-for-1 ratio. The number of shares acquired shown in the graph is presented on a pre-split basis.

*2 Not reflecting the amount of ¥11,023,752,564 worth of the share buyback through a tender offer.

Major Completed Projects in FY3/2026

Major Completed Projects in FY3/2026

OIMACHI TRACKS BUSINESS TOWER

Multi-use development



TAKANAWA GATEWAY CITY RESIDENCE

Multi-use development



© Prise Co., Ltd. / Photo by Koji Yamazaki

Location	Shinagawa-ku, Tokyo
Floor area	248,264.53 m ²
Scale	23 stories above ground, 3 story below ground, 2 penthouse
Our work	Air conditioning

Location	Minato-ku, Tokyo
Floor area	148,266.34 m ²
Scale	44 stories above ground, 2 stories below ground, 2 penthouse
Our work	Air conditioning

Major Completed Projects in FY3/2026

AP L-tage Kokutaiji Building

Office



Location Hiroshima-city, Hiroshima

Floor area 10,426 m²

Scale 10 stories above ground

Our work Air conditioning and sanitation

Patina Osaka

Hotel



* Completed in March 2025; opened in May 2025

Location Osaka-city, Osaka

Floor area 38,940 m²

Scale 20 stories above ground, three stories below ground, 2 penthouse

Our work Air conditioning and sanitation

Major Completed Projects in FY3/2026

Tono Chubu Medical Center

Education/Healthcare



Location	Toki-city, Gifu
Floor area	39,348 m ²
Scale	7 stories above ground
Our work	Air conditioning

Dassai Sake Rice Warehouse in the Suo-Takamori Station Area

Manufacturing/Distribution



Location	Iwakuni-city, Yamaguchi
Floor area	4,319.40 m ²
Scale	2 stories above ground
Our work	Air conditioning and sanitation

Major Completed Projects in FY3/2026

Mahoroba Zero Carbon Promotion Project
ZEB renovations (Nara General Prefectural
Government Building)

Office (ZEB)



Location	Nara-city, Nara
Floor area	3,123.45 m ²
Scale	4 stories above ground

Our work Building, air conditioning, and electrical

Koriyama Fire Department building
ZEB renovation project

Office (ZEB)



Location	Koriyama-city, Fukushima
Floor area	6,325.78 m ²
Scale	6 stories above ground, 1 story below ground

Our work Air conditioning and sanitation

References

Income Statements (Consolidated)

(Million yen)

	FY3/2025	FY3/2026	YoY change
Net sales	89,786	94,080	+4,294
Cost of sales	72,519	73,021	+502
Gross profit	17,266	21,058	+3,792
SG&A expenses	9,809	10,387	+578
Operating profit	7,456	10,670	+3,214
Non-operating income	681	796	+114
Ordinary profit	8,138	11,466	+3,328
Extraordinary income	596	410	-185
Profit before income taxes	8,734	11,877	+3,142
Total income taxes	2,762	3,143	+381
Profit	5,906	8,733	+2,761
ROE	8.5%	11.6%	+3.1%

Balance Sheet (Consolidated)

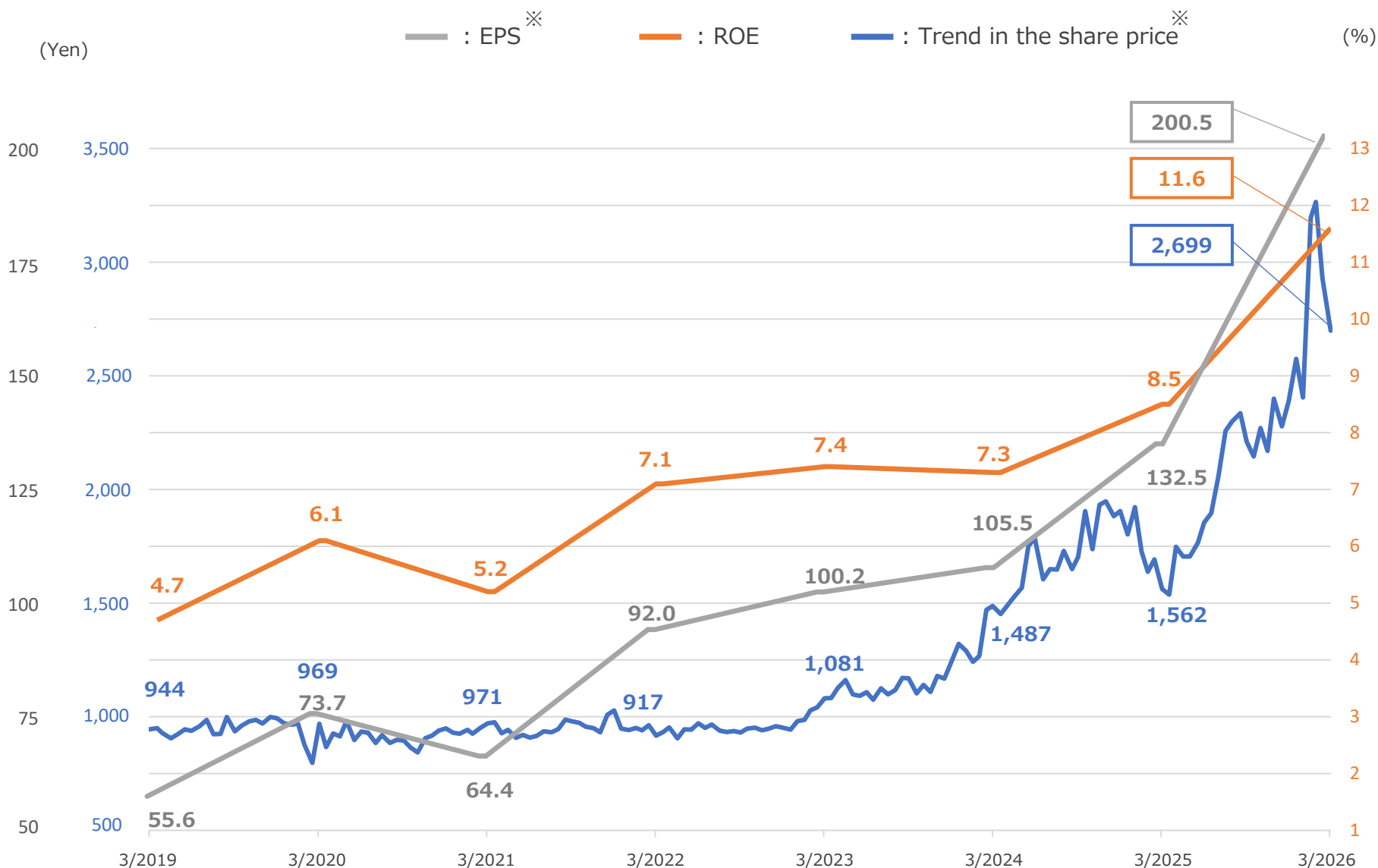


(Million yen)

	As of March 31, 2025	As of March 31, 2026	YoY change
Current assets	72,886	77,062	+4,176
Cash and deposits	19,781	27,393	+7,612
Notes receivable, accounts receivable from completed construction contracts and other	41,560	39,293	-2,266
Electronically Recorded Monetary Claims	2,494	947	-1,546
Securities	6,992	6,984	-8
Costs on construction contracts in progress	1,663	1,975	+312
Other	395	469	+73
Noncurrent assets	27,028	33,872	+6,844
Property, plant and equipment	876	873	-3
Intangible assets	260	306	+45
Investment securities	20,379	27,252	+6,873
Other	5,554	5,468	-86
Total assets	99,915	110,935	+11,020

	As of March 31, 2025	As of March 31, 2026	YoY change
Current liabilities	26,536	26,485	-51
Notes payable, accounts payable for construction contracts and other	15,841	11,270	-4,570
Advances received on construction contracts in progress	433	3,152	+2,719
Provision for loss on construction contracts	73	104	+31
Noncurrent liabilities	1,694	3,919	+2,224
Total liabilities	28,230	30,404	+2,173
Total net assets	71,684	80,531	+8,847
Share capital	5,753	5,753	-
Capital surplus	6,140	6,140	-
Retained earnings	55,458	56,922	+1,464
Treasury shares	-4,309	-1,324	+2,985
Accumulated other comprehensive income	7,458	11,788	+4,330
Share acquisition rights	177	166	-11
Non-controlling interests	1,005	1,084	+78
Total liabilities and net assets	99,915	110,935	+11,020

Trends in the EPS, ROE and Share Price



※A stock split at a ratio of two shares per common share was implemented with March 31, 2026 as the record date. EPS and stock prices are calculated as if the stock split had been conducted at the beginning of the fiscal year ended March 2019.

(Cautionary Statement Concerning Forward-Looking Statements)

Forward-looking statements such as forecasts of financial results stated in these materials are based on information currently available to the Company and certain assumptions that the Company judges as rational. These statements are not guarantees of future performance. Actual results may be materially different from the above forecasts for a number of reasons.

[Inquiries about these materials]

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